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Saved by the news? COVID-19 in German news and its relationship with regional mobility behaviour

Burcu Ozgun^a  and Tom Broekel^b 

ABSTRACT

There are substantial differences across regions regarding COVID-19 infections and deaths, which are partly explained by differences in practicing social distancing. In this paper we argue that the portrayal of COVID-19 in regional media might be an important factor in explaining regional differences in social distancing. By using mobility as a proxy, and analysing data on regional news coverage in Germany, we investigate empirically whether the geographical heterogeneity in COVID-19-related news reporting has translated into spatial variations in social distancing. Our results confirm that the frequency of and the element of fear in COVID-19 news have a significant, albeit time-varying, relationship with social distancing.

KEYWORDS

COVID-19; coronavirus; news media; mobility; regional analysis

JEL D10, I12, L82, R10

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1. INTRODUCTION

The coronavirus, COVID-19, has quickly become a global pandemic with seemingly inescapable consequences on daily life. Since its first appearance, COVID-19 has infected more than 600 million people. There is no doubt that both the disease and the measures taken against it changed the established patterns of people's daily lives suddenly and drastically. However, the response to the pandemic has not been the same everywhere. In some places, people changed their lives substantially, while in others, they reacted rather modestly, and the determinants of such spatial variations are not fully clear. The present paper argues and empirically tests whether the presentation of COVID-19 in news media contributes to this spatial heterogeneity.

COVID-19 brought uncertainty to people's lives, which induced a strong demand for information regarding the virus and everything related to it. In most cases, people turn to the news media to update their knowledge of the disease and inform their behavioural responses. In many instances, the first information source from which people learned about the existence of the disease has been the news media. However, news media outlets are rarely identical in terms of selection and reporting of issues, and this


is not any different for COVID-19-related news. Crucially, news reporting and consumption have a strong geographical dimension at the subnational level (Althaus et al., 2009; Bogart, 1989; Ozgun & Broekel, 2021).

In this paper we first explore the subnational heterogeneity in COVID-19-related news coverage. Second, we assess if subnational variations in the frequency and tone of news coverage of the pandemic translate into spatial variations in peoples' pandemic-related behaviour. As several studies confirm the important role of news information on health behaviour (Ash et al., 2020; Bursztyjn et al., 2020; Simonov et al., 2020), our study focuses on the mobility of individuals as an observable expression of social distancing behaviour. Using spatial panel regression models at the level of German districts and weekly observations, we identify a significant albeit time-varying relationship between COVID-19 news reporting and regional mobility patterns. In regions where COVID-19 was covered more frequently and presented in more fearful ways during the pandemic's early stage, we observe larger drops in weekly mobility. This negative relationship, however, becomes a positive one during 'the good times', that is, at low points of infection numbers in summer and when the first vaccines became available. Given that mobility is a critical determinant of COVID-19 infections and deaths

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(Alessandretti, 2021; Glaeser et al., 2020; Nouvellet et al., 2021), our study suggests that regional news media has played a role in the spreading of COVID-19, especially at the beginning of the pandemic. People in locations where the news media covered the virus with a lower frequency and communicated its risks in less dramatic ways were less likely to adapt their mobility behaviour and, hence, put themselves and others in greater danger.

The remainder of the paper is organized as follows. Section 2 reviews the related literature and develops the research hypotheses. The used data sources are described in Section 3. Section 4 introduces the employed empirical approach and the results are presented and discussed in Section 5. Section 6 concludes the paper.

2. THE LINK BETWEEN THE NEWS MEDIA AND HEALTH BEHAVIOUR

Although the COVID-19 pandemic was a global threat, there have been substantial differences across regions in the extent to which they were affected by the pandemic (Bosa et al., 2021; Hoekman et al., 2020; Roelofs et al., 2022; White & Hébert-Dufresne, 2020). Many studies show that preventive practices, such as social distancing, have been one of the main determinants of regional differences in the number of infections and deaths (Badr et al., 2020; Carteni et al., 2020; Engle et al., 2020; Glaeser et al., 2020; Hadjidemetriou et al., 2020; Nouvellet et al., 2021). Although national and regional policies including lock-downs and stay-at-home orders had significant impacts on social distancing behaviour, that is, on reducing the mobility of individuals (Bialek et al., 2020; Courtemanche et al., 2020; Dave et al., 2021; Gupta et al., 2021), compliance with orders and voluntary social distancing, that is, individual choices, have been identified to have played a more important role (Eckert & Mikosch, 2020; Goolsbee & Syverson, 2021). That raises the question of what factors explain these differences. The literature on spatial differences in social distancing and accordingly infection rates, identifies a number of regional factors to have been decisive including population density (Allcott et al., 2020; Bialek et al., 2020; Desmet & Wacziarg, 2021; Ehlert, 2021; Engle et al., 2020), income level (Chiou & Tucker, 2020; Desmet & Wacziarg, 2021; Maiti et al., 2021), age composition (Bialek et al., 2020; Desmet & Wacziarg, 2021; Ehlert, 2021; Engle et al., 2020), political leanings (Barrios & Hochberg, 2020; Desmet & Wacziarg, 2021; Engle et al., 2020; Painter & Qiu, 2021), and share of foreigners and ethnicity (Benitez et al., 2020; Egorov et al., 2021; Maiti et al., 2021).

The media coverage of COVID-19 is argued to be another important factor affecting individuals' social distancing decisions. Individuals' dependence on media clearly intensifies during times of crises or uncertainty (Ball-Rokeach, 1985; Ball-Rokeach & DeFleur, 1976) since perceived risks garner attention (Burns & Slovic, 2013). It is confirmed that crisis situations such as natural disasters, terrorist attacks and political turmoil are associated with increased news consumption (Althaus, 2002;

Lowrey, 2004; Westlund & Ghersetti, 2015). The COVID-19 outbreak is undoubtedly a significant crisis that suddenly challenged established patterns of daily life. In particular, at its beginning, billions of people had no idea about the potential magnitude of the upcoming crisis, how it would impact them individually and, most importantly, how they could adapt their behaviour to protect themselves. In line with what has been observed for other crises, the COVID-19 pandemic also led to an increase in information-seeking and news consumption all around the world (Bento et al., 2020; Hölig et al., 2020; Lemenager et al., 2021; van Aelst et al., 2021).

The well-established influence of news media on people's perceptions and the importance they attach to issues (Hester & Gibson, 2003; McCombs & Shaw, 1972) emerges from the frequency of coverage, the tone and the framing (Booth, 1970; Bursztyn & Cantoni, 2016; Doms & Morin, 2004; Entman, 1993; Hollanders & Vliegthart, 2011). Crucially, this influence also alters risk perceptions (Pidgeon et al., 2003). For instance, the frequency of media coverage tends to increase the sense of hazard and leads to changes in associated behaviours (Bauer, 2005; Gaskell et al., 1999; Holman et al., 2014; Mazur, 1984, 2006). Given the magnitude, severity of health risks and uncertainty regarding COVID-19, it can be expected that the presentation of COVID-19 in news media has a substantial impact on how people adapt their health behaviour related to this new and highly dynamic threat. Several recent studies provide empirical support for this assumption. For example, by focusing on the time dimension, Ophir et al. (2021) identify that the framing of COVID-19 news has been associated with changes in peoples' mobility.

Of course, the news media is not one uniform entity but rather is comprised of a large set of various outlets. Even in the case of a global pandemic, news outlets select different events to report about, emphasize varying aspects, or express different stances and attitudes towards issues. These differences across news sources (primarily based on the political leaning of the news outlets) explain their audiences' health-related behaviours, including their compliance with stay-at-home orders and their purchasing of goods necessary for protection (Andersen, 2020; Ash et al., 2020; Jamieson & Albarracin, 2020; Simonov et al., 2020). Bursztyn et al. (2020) even find that consuming particular shows within the same network, that communicate COVID-19-related risks in distinct ways, translates into variations in their audiences' COVID-19 infection rates. However, the extent to which differences in COVID-19-related reporting explain the spatial pattern of behavioural reactions to the pandemic and, ultimately to its spatial diffusion, is still unknown. This knowledge gap motivates the present paper.

A substantial portion of heterogeneity within news media is geographical in nature. That is, the available news sources, broadcasting channels and consumption patterns differ systematically between places (Carpini et al., 1994; Dou et al., 2006; Hutchins, 2004; Young & Dugas, 2012). As a consequence, even individuals with similar

individual traits and news preferences can be exposed to distinct sets of news information as well as the presentation thereof, only because they reside in different locations (Althaus et al., 2009; Bogart, 1989; Ozgun & Broekel, 2021). This applies to health-related news as well (Powell et al., 2016). Despite large geographical variations in COVID-19 exposure and responses as well as the easily observable heterogeneity in pandemic reporting across news outlets, little is known about the extent of subnational variations in the news presentation of COVID-19.¹ These arguments and research gap lead to our first hypothesis.

Hypothesis 1: There exists substantial regional heterogeneity in news media reporting on COVID-19.

The existence of systematic subnational heterogeneity in COVID-19 reporting becomes relevant when it results in systematic variations in peoples' behavioural responses to the pandemic. In light of the findings of previous studies, our second hypothesis is related to behavioural responses. We focus on social distancing as a health-related behaviour because it is adaptable and can be empirically captured with the help of a proxy.

Hypothesis 2: Regional heterogeneity in news media reporting on COVID-19 translates into regional variations in social distancing.

We expect people to adapt their social distancing behaviour in ways that reduce the risks associated with COVID-19 more strongly in regions where the news media reports COVID-19 more frequently and in a more alarming fashion than in regions where this is less the case. However, the effects of news media on health-related behaviour, for example, social distancing, might not be as straightforward as the hypothesis suggests. Increased media coverage of a risk does not always lead to behavioural changes. While the news media is frequently a trigger of abstract worries and risks, studies show that these do not necessarily translate into actions (Hawkes et al., 2009). For instance, when media overdramatize issues, trust in the media declines, which lays the ground for counterproductive behaviours such as a higher reluctance to be vaccinated (Elledge et al., 2008; Taha et al., 2013). In addition to too little or too much coverage, contradictory and confusing news distorts the public's perceptions of health risks (Taha et al., 2014). While it can be expected that such over- and undershooting, as well as contradictory information, mediate the impact of the news media on behaviour, they also imply that news media's influence is time-variant and fact-specific. The news media effect is greater when topics are new and people cannot rely on their own experiences (Zucker, 1978). This occurred during the beginning of the pandemic when individuals' knowledge about and experiences with the coronavirus were very limited. As, unfortunately, first-hand experiences gradually increased, the reliance on news as a crucial information source is likely to have decreased. Consequently, it can be expected that the relationship between news reporting and

behavioural responses weakened over the course of the COVID-19 pandemic. Our third hypothesis reflects this progression:

Hypothesis 3: The influence of news media on social distancing diminishes over time.

The three hypotheses are tested by using information on German regions' exposure to COVID-19, COVID-19-related news reporting in (regional) newspapers, and by using mobility as a proxy of social distancing behaviour.

3. DATA AND VARIABLES

3.1. Units and time of observation

The empirical analysis focuses on Germany, as we have access to high-quality information on individuals' mobility and regional news coverage. The period under consideration ranges from the beginning of March 2020 to the end of February 2022, which captures the early phase of the COVID pandemic in Germany (albeit not the very first infections in January 2020) and the subsequent development.

Ideally, analyses on COVID-19-related behaviour and news media exposure would take place at the level of individuals. However, since this information is not available, we opt for a second-best approach and conduct the analysis at the regional level. The unit of observations is the 401 German NUTS-3 regions (districts), the smallest available spatial entity for which comprehensive data on mobility and news are available. Another aggregation is done in the time dimension. While the mobility and news information is available for individual days, we aggregate it to weekly averages since there is an unknown time lag between news exposure and mobility response, and there is significant heterogeneity in the COVID-19 testing and, accordingly, infection data, and in mobility patterns between the weekends and weekdays (Christidis et al., 2021; Edsberg Møllgaard et al., 2021). Weeks are defined as calendar weeks: 1–5 January 2020 is the first week, 6–12 January 2020 is the second, and so on.

Figure 1 shows the weekly number of new infections divided by the population. Each point corresponds to a district for the given week and dates indicate the first day of the given week. According to the Robert Koch Institute,² the first wave started around the 10th calendar week of 2020, that is, at the beginning of March 2020, and ended around mid-May 2020. Following the first wave, there was a so-called interim period, during the summer, with few and mild cases (Schilling et al., 2021). The second wave was from the beginning of October 2020 until mid-February 2021, which was immediately followed by a third wave that ended in June 2021. After a summer plateau in mid-August 2021, the fourth wave, also known as the Delta wave, started. Immediately after the fourth wave, at the end of 2021, the fifth wave, the Omicron wave, started.³

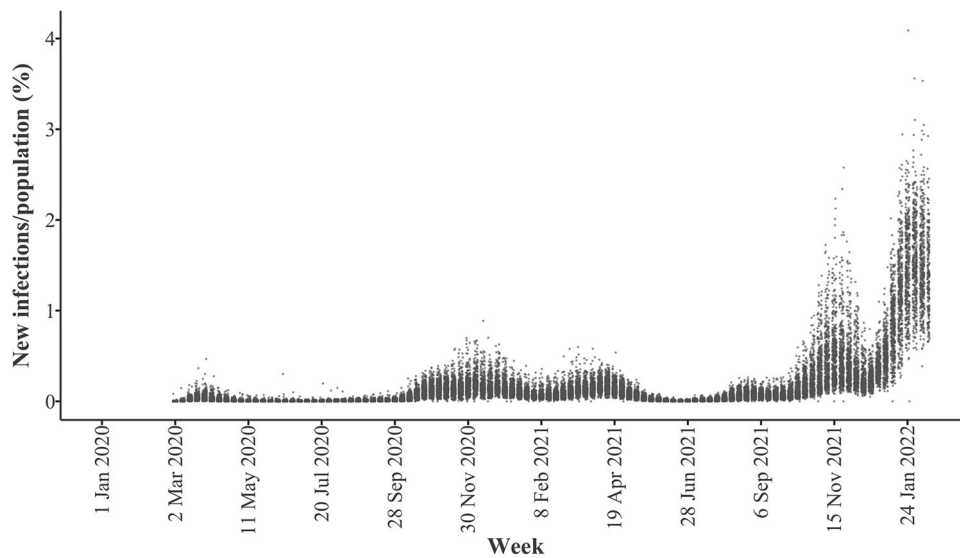


Figure 1. Share of the population newly infected with COVID-19 in Germany. Source: Data are from the Corona Data Platform.

3.2. Mobility as an indicator of social distancing

As highlighted above, we focus on social distancing as a health-related behaviour, because it is highly likely to be affected by news reporting about COVID-19 and is empirically observable. Several studies find and confirm that mobility, as a proxy for social distancing, is strongly related to infections and deaths (Carteni et al., 2020; Glaeser et al., 2020; Nouvellet et al., 2021). We follow the established practice and utilize the mobility indicator provided by the German Federal Statistical Office (*Statistisches Bundesamt*).⁴ It is based on mobile network data, which are widely used to detect mobility patterns of individuals (Bwambale et al., 2019; Oliver et al., 2020; Pullano et al., 2020). The indicator denotes the change in the total number of mobile devices within a region carrying out a movement, that is, switching from one radio cell to another, within a day, by comparing it with the same

working day in 2019.⁵ Crucially, the statistical office adjusts the indicator for public holidays.⁶

Figure 2 shows the average weekly mobility change in German districts from the beginning of January 2020 to the end of February 2022. The first waves of the pandemic are clearly visible in Figure 2, with significant drops in mobility. However, Figure 2 also shows that although individuals' mobility behaviour always responded to the changes in the COVID-19 situation, the magnitude of response has diminished over time. While the number of confirmed cases is a lot higher in the last wave, mobility response is almost non-existent in many regions.

3.3. Regional COVID-19 news

To explore to what extent the portrayal of COVID-19 in regional news explains behavioural responses in the form of decreased mobility, we construct a set of variables

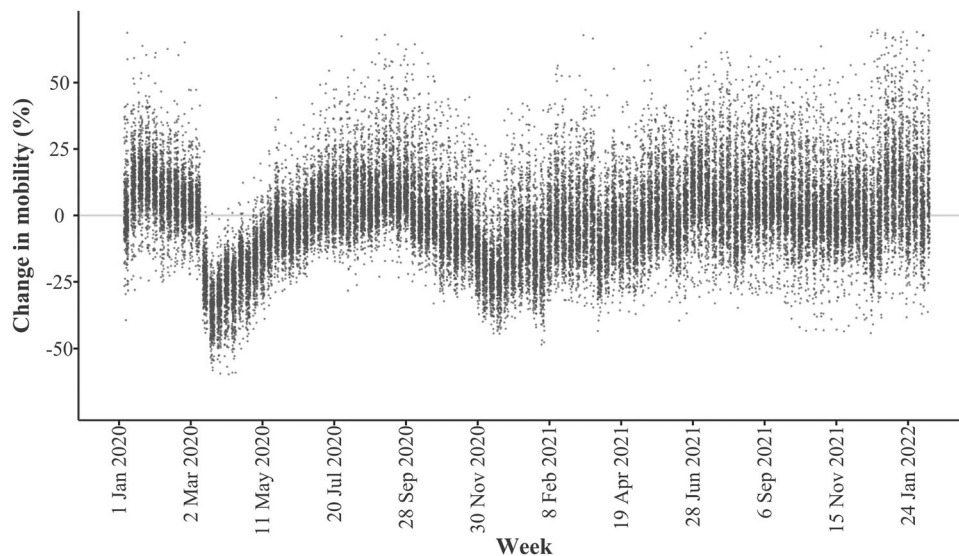


Figure 2. Weekly mobility change compared with 2019.

reflecting this dimension at the regional level. While the consumption of national newspapers shows considerable geographical variations, local and regional news, as well as regional sections of national newspapers, are the main drivers of interregional heterogeneity in news exposure. They, therefore, stand in the foreground of the subsequent analysis. In Germany, regional newspapers are an essential part of news consumption (Hölig et al., 2020; Humprecht & Esser, 2018; Mangold et al., 2017; Newman et al., 2019). Studies and surveys show that local and regional newspapers and their online offerings have been very important in informing the population in Germany during the pandemic (Maurer & Gutenberg, 2021), and general trust for media about COVID-19 information was about 85% (Viehmann et al., 2020). This importance of and reliance upon regional news media makes Germany an ideal case for testing the hypotheses in this study.

We obtain information on newspapers at the regional level from the RegNeS database. RegNeS provides a daily collection of news headlines and snippets of most newspapers circulating in Germany that are presented on newspapers' websites. Crucially, it differentiates between national and subnational sections as well as versions of national newspapers implying that portions of their content can also be associated with specific localities. The cleaning and geolocating procedure of news items are outlined in the section A in the Appendix in the supplemental data online.

To identify news items related to COVID-19, we use a rule-based classification method and pattern matching. More precisely, after pre-processing the text data, we identify news articles that contain words related to COVID-19 in the title or snippet. The list of search terms are: *COVID-19*, *coronavirus*, *Sars-Cov-2*, *pandemic*, *quarantine*, *lockdown* and *virus-mutation*.⁷

The first variable constructed on the news information is the share of COVID news (*COVID_NEWS*). This variable is first constructed at the newspaper level implying that for each newspaper (or its regional section), the share of COVID-related news articles is calculated. Secondly, the average of this figure across all newspapers associated with a region is computed. The idea behind this method of calculation is that people usually read just one newspaper, so they are exposed to all articles dealing with COVID-19 featured in one newspaper and their combined (average) characteristics will determine the impact on the readers' mobility behaviour. Lacking precise readership information on all newspapers, we are limited to assigning equal weights to all of them when aggregating this variable at the regional level. Consequently, the variable represents the average share of COVID-related news in newspapers read in a specific region.

Figure 3 shows *COVID_NEWS* for each week and for all districts. The first COVID-19-related news in the RegNeS database appears on 9 January 2020, the day on which the World Health Organization (WHO) published an online statement on a cluster of pneumonia cases in Wuhan, China.⁸ Following this initial appearance, the virus was featured only in a few news articles. With the

first announced case in Germany on 27 January 2020, attention for the topic increased and COVID-19-related news articles went up to 10% of all news before the share decreased again. In March 2020, news coverage of COVID-19 surged, which coincided with the first COVID-19-related deaths being reported in Germany, and with the WHO declaring COVID-19 a pandemic on 11 March.⁹ At the end of March 2020, almost 60% of all news articles published in Germany were mentioning COVID-19 in one way or another. Although the temporal development of media attention generally matches the ups and downs of COVID-19 case numbers in the country, news coverage has never reached these levels in the subsequent waves. This shows that the newsworthiness of COVID-19 was mostly determined by the *unexpectedness*, and to some extent by the *magnitude* of the threat. Note that the observed patterns in our dataset are in line with Maurer and Gutenberg (2021), who show that the peak of media coverage was in the first wave, although the infection rate was much more dramatic in the later waves.

In addition to the intensity of reporting, we are interested in the ways COVID-19 is presented. Ideally, one can assign a sentiment polarity index to each piece of news, based on a sentiment lexicon. However, available sentiment dictionaries do not fit the specific needs of analysis for COVID-19 news since the list of sentiment-bearing words and their weights are misleading in this context.¹⁰ We therefore rely on an emotions lexicon, that is, National Research Council Canada (NRC), which associates words with basic emotions such as *anger*, *fear*, *anticipation*, *trust*, *surprise*, *sadness*, *joy* and *disgust* (Mohammad & Turney, 2013) and has been used to identify sentiments in text documents (Bose et al., 2019; Mohammad et al., 2013). Since the health risks conveyed by news articles have the most potential to influence peoples' related behaviour, of these basic emotions, we use *fear* to assess the degree to which newspapers covered COVID-19 in a dramatic way.¹¹

To represent the degree of *fear* expressed in an article about COVID-19, we use the share of its words with a fear association in it, that is, it is the total number of fear-associated words divided by the total number of words. Figure 4 shows the average share of fear words in the COVID-19 news. Aside from the sharp increase before the beginning of the pandemic, and an increase at the peak of the fourth wave, we see only a modest decreasing trend over the observed time period. This implies that on average, news articles reporting about COVID-19 used more or less the same wording in terms of inducing fear, and the fear element in news articles decreased over the course of the pandemic. For our analysis, this rather time-invariant character of the variable is positive, as it allows assessing interregional variations in this dimension with less concern about overall time trends. On this basis, we construct the region-level variable, the share of fear words in COVID-19 news (*COVID_FEAR*) in the same way as the *COVID_NEWS*, that is, by first calculating the average at the newspaper level, before averaging it across all newspapers appearing in a region.

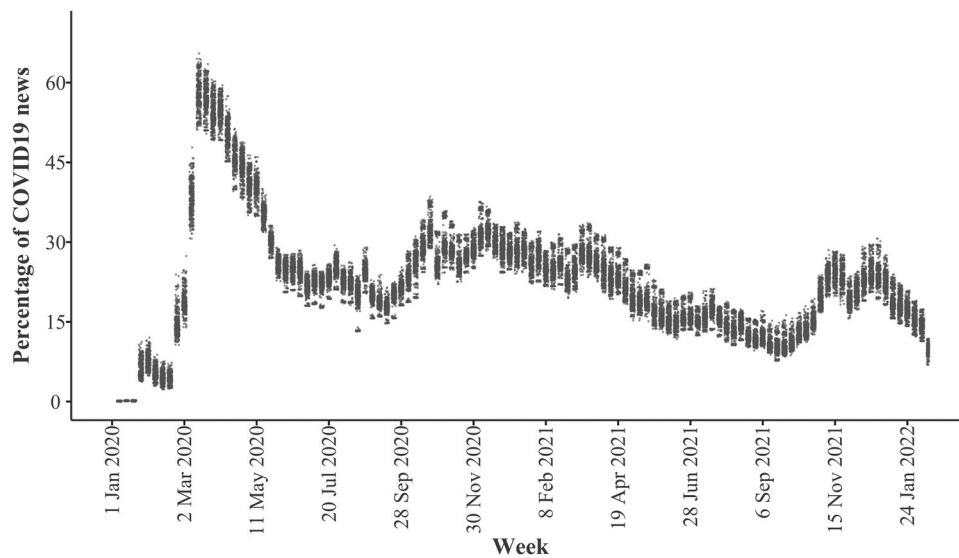


Figure 3. Weekly percentage of COVID-19 news.

Crucially, newspapers are known to have certain writing styles. Consequently, articles published by one newspaper (in different regions), are likely to be more similar in this dimension than articles published by different newspapers. To account for this, we construct a variable that represents the average fear element in all non-COVID-related news items published by a newspaper and average this across all newspapers in a region (*NONCOVID_FEAR*).

3.4. Non-news-related control variables

The two news-based variables are our main explanatory variables whose influence on mobility we seek to identify. This requires a set of controls (in addition to the *NONCOVID_FEAR*), to isolate news variables' effects from potentially confounding factors. The most important control variable in this respect is the number of COVID-19 cases, which we obtain from the Corona Data Platform database.¹² The variable *NEW_INFECT* denotes the

sum of newly reported COVID-19 cases per week in a district divided by the district's population.

Another potential influence on mobility behaviour is weather conditions. Studies show that mobility is closely related to temperature and precipitation (Cools et al., 2010; Keay & Simmonds, 2005; Spinney & Millward, 2011). We consider two weather variables to account for this: the average temperature (*TEMP*) and precipitation height (*PREC*) for each calendar week and district. The data collection process is outlined in section B in the Appendix in the supplemental data online.

School holidays are another factor impacting the mobility of individuals. In Germany, school holidays are set by each federal state administration. Both the timing and the number of vacation days vary across states. To control for this, we include a school holiday binary variable (*H_DAY*) indicating if at least two days in a week were school holidays or not. Given that our dependent variable, *MOBIL*, already accounts for public holidays, each of which lasts

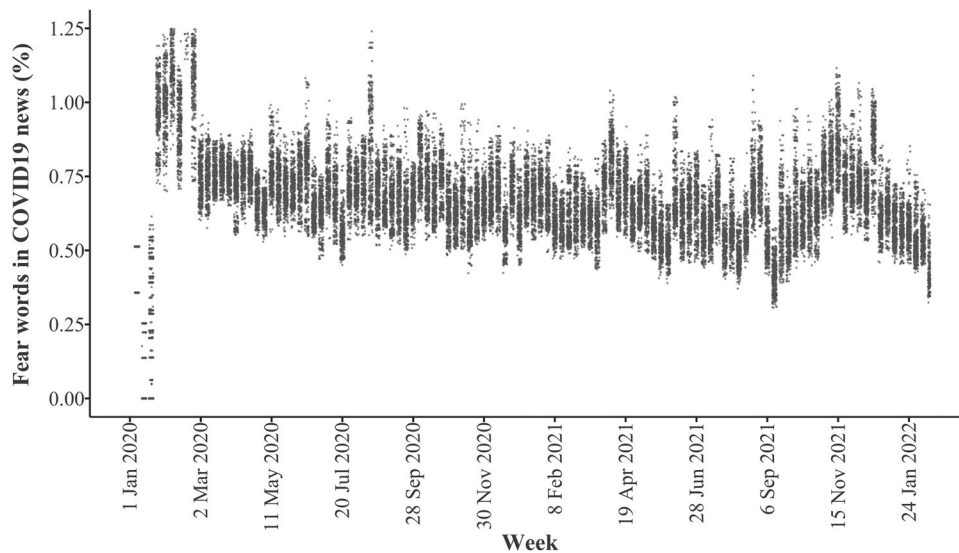


Figure 4. Weekly percentage of fear words in COVID-19 news.

Table 1. Summary statistics.

	Observations	Minimum	Maximum	Median	Mean	SD
<i>MOBIL</i>	41,200	-59.701	90.511	-1.570	-1.220	16.229
<i>NEW_INFECT</i>	41,200	0	4.089	0.054	0.169	0.347
<i>COVID_NEWS</i>	41,200	6.937	65.487	22.973	24.175	10.085
<i>COVID_FEAR</i>	41,200	0.306	1.283	0.663	0.665	0.112
<i>NONCOVID_FEAR</i>	41,200	0.583	1.401	0.926	0.931	0.097
<i>TEMP</i>	41,200	-13.286	25.814	9.521	9.929	6.584
<i>PREC</i>	41,200	0	28.250	1.314	2.042	2.278

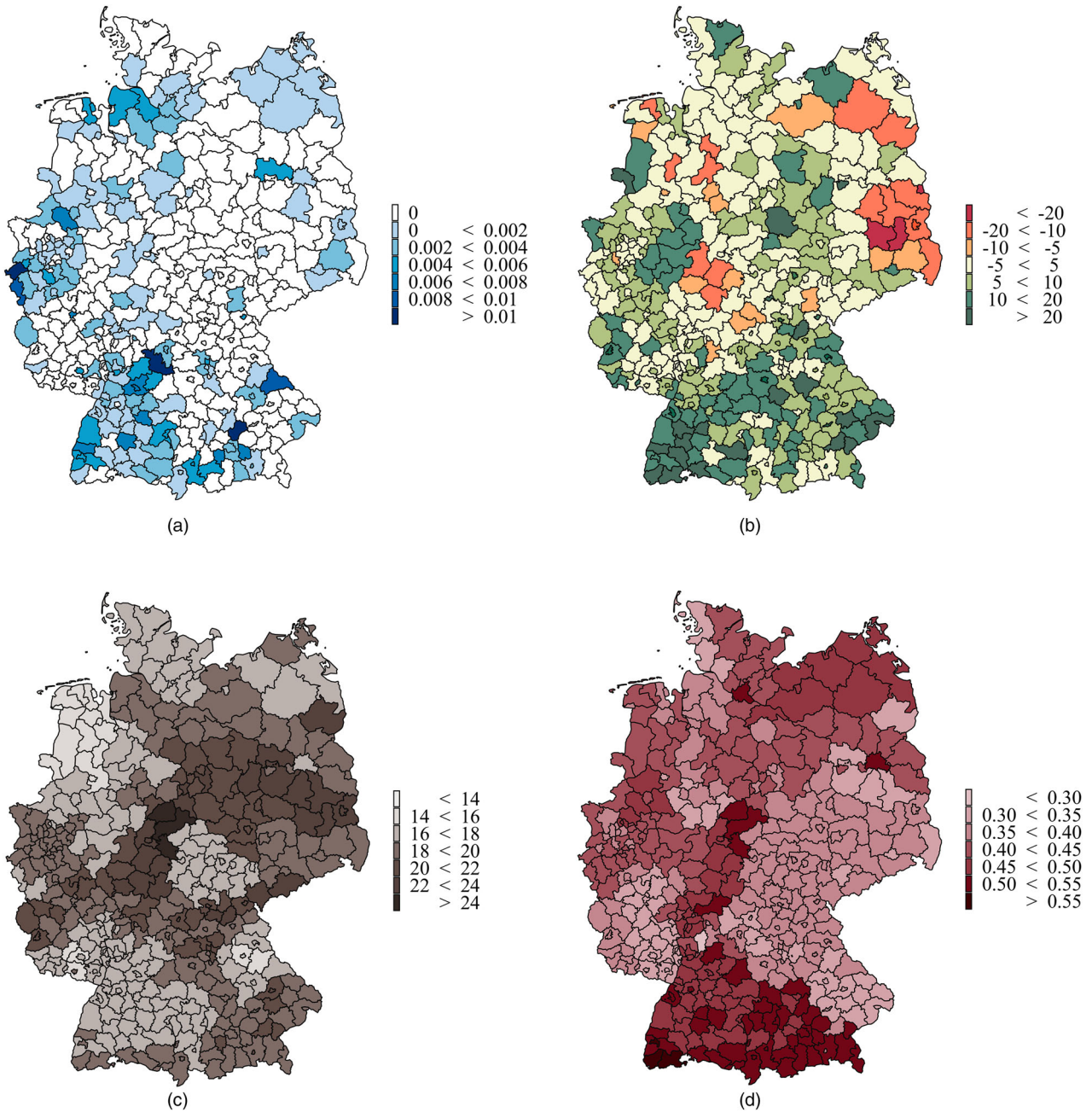


Figure 5. Spatial distribution of selected variables on the 10th calendar week of 2020.

for one or two days only, this variable is intended to capture regional differences in mobility and news reporting during school holidays.

4. EMPIRICAL APPROACH

In total, our data include observations for 103 calendar weeks (from 1 March 2020 to 28 February 2022) and for 400 German NUTS-3 regions.¹³ Summary statistics for the variables are given in Table 1.

The spatial variation in the core variables is illustrated by Figure 6 for the first week of the pandemic in Germany (10th calendar week of 2020). At this time, 241 regions did not have any confirmed COVID-19 cases. The clustering of cases in the southern and western regions is clearly visible. Interestingly, changes in mobility during the same week do not show the same pattern (Figure 5b); regions in which mobility dropped the most are those with few or no cases at all. The share of COVID-19 news does not seem to correlate with the number of cases either (Figure 5c); regions with larger shares are not the ones with higher infection rates. In contrast, the share of fear-bearing words seems to correlate with the number of new cases. However, these are just cross-sectional correlations at one moment in time, which do not qualify for statistical inference. Nevertheless, these highlight that the behavioural response may not be a one-to-one reaction to regional COVID-19 cases, which prompts the question of whether variations in news reporting about the pandemic act as a mediator.

Figure 5c,d supports Hypothesis 1, as we see substantial differences in the frequency and ways of presenting COVID-19 in regional news at this moment in time. Clearly, some regions experience larger than average exposure to COVID-19 news, while others are below average. In addition, *COVID_NEWS* and *COVID_FEAR* are clustered in space indicating that substantial parts of this variation emerge from differences in reporting

between newspapers as their distribution areas frequently cross district boundaries.

As shown in section 3.1, the pandemic came in waves, which are also reflected in news reporting. Recent studies show that the determinants of the spread of COVID-19 varied in different phases of the pandemic (Roelofs et al., 2022). This implies that, with each new wave and growing scientific and experience-based insights, peoples' perceptions and behavioural reactions to the pandemic might have also changed. In other words, the relationship between news reporting on COVID-19 and changes in mobility are unlikely to be time-invariant. We take this into account by splitting our data set (103 weeks \times 400 regions) into subsamples of three months each. Subsequently, we run individual analyses for each three-month subsample that is overlapping with the previous one by two months. In each of the 22 regressions, change in mobility (*MOBIL*) constitutes the dependent variable. We exploit the panel structure of the data to control for time-invariant unobserved factors by including region-specific fixed effects. Potential week-specific global events are accounted for by time (week) fixed effects.¹⁴

Our spatial units of observations are rather small, implying that our observations are likely characterized by spatial dependencies.¹⁵ We, therefore, use spatial panel regression including the spatial lag of the dependent variable and a spatial error component (e.g., Anselin et al., 2008). The spatial weight matrix is constructed on a binary basis, that is, based on whether districts share a border or not.¹⁶ Accordingly, our framework is a spatial panel regression model with two-way fixed effects.¹⁷

5. RESULTS AND DISCUSSION

Our first hypothesis (Hypothesis 1) concerning the existence of significant regional heterogeneity in COVID-19-related news reporting is tested with a simple two-way fixed effects (region and week) panel regression.

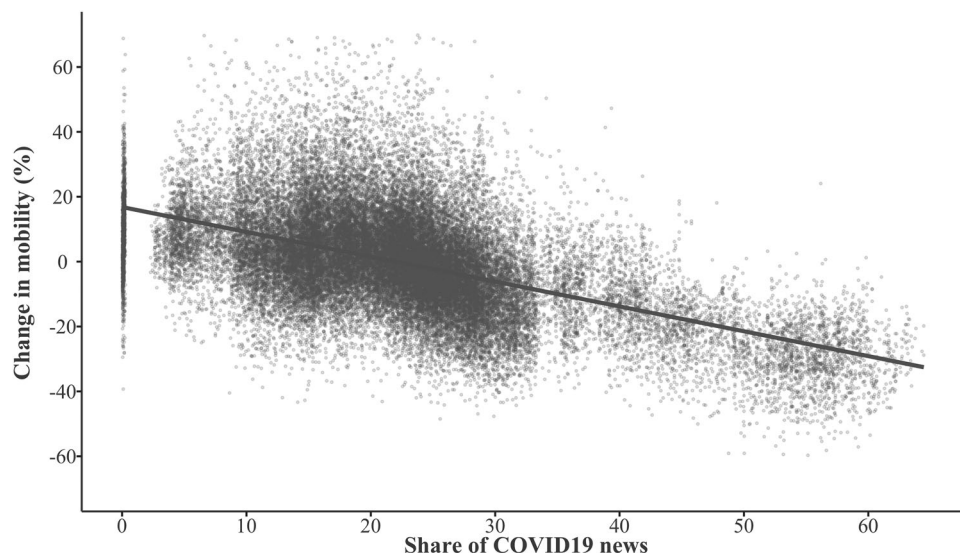


Figure 6. COVID-19 news frequency and change in mobility.

The dependent variable is the share of COVID-related news that is related to the number of confirmed new COVID-19 cases, which is theoretically its primary determinant. Nevertheless, we find the regional-fixed effects to be statistically significant. A similar outcome is observed when doing the same estimations with the share of fear words in COVID news as the dependent variable, which is related to the number of cases and to the share of COVID-related news.¹⁸ Consequently, there is additional systematic variance in both variables besides the reported COVID-19 cases at the regional level, which confirms our hypothesis.

Before we present the detailed results for the other two hypotheses, Figure 6 gives a first impression of the bivariate relationship between *COVID_NEWS* and *MOBIL* pooled over all periods. As both variables do not follow the same time trend (Figures 1 and 2), the figure illustrates the existence of a negative relationship between the intensity of news reporting about COVID-19 and mobility, which motivates the following analysis.

Figure 7 illustrates the results of 22 spatial panel regressions with each regression representing a specific three-month period: the first one includes all weeks in March, April, May 2020; the second includes all weeks in April, May, June 2020, and so forth. The figure features the coefficients of explanatory variables and their 99% coefficient intervals.¹⁹

The coefficient of *COVID_NEWS* is negative and mostly statistically significant for all periods from the beginning of the pandemic until November, December 2020 and January 2021 (Figure 7a). Hence, in the first 10 months of the pandemic, regions where newspapers covered COVID-19 more frequently experienced larger decreases in mobility. This provides clear empirical support for our second hypothesis (Hypothesis 2): a more intensive presentation of COVID-19 in the (regional) news makes people become less mobile to avoid exposure to potential COVID-19 sources. Figure 7a also adds support for news media's effect not being constant over time, that is, Hypothesis 3. At the beginning of December 2020, the direction of the relationship reverses: the frequency of news coverage becomes positively related to mobility implying that more news about the virus translates into higher mobility levels. We suspect that this reversal is driven by the reporting about the arrival of effective COVID-19 vaccines. In November and December 2020, the share of vaccination news drastically increased and changed the content of the COVID-19-related news in a positive way (see Figure A1 in the Appendix in the supplemental data online). The anticipation of vaccines is associated with less willingness to keep up social distancing (Andersson et al., 2021), which is confirmed by our results. The new information about the availability of vaccines in December 2020 is likely to have convinced people of the pandemic's approaching end. In anticipation of this, people in regions where COVID-19 was covered more frequently show higher levels of mobility in anticipation of this, that is, low levels of social distancing. This pattern remains intact until the third wave starts around March 2021 when the

relationship's direction flips again, which coincides with a fading optimism in the vaccines putting an end to the pandemic. In addition, it was around this time when the third wave peaked, which had severe consequences for people's lives. Consequently, the coefficient of the share of COVID-19 news in the April, May, June 2021 period is significantly negative. With the ending of the third wave and the generally positive developments during the summer plateau (rapidly increasing vaccination rates and fewer infections), the relationship between COVID-19 news coverage and mobility turns statistically significant and positive again. We suspect that people had learned from previous experiences and anticipated that the pandemic was not over yet. Consequently, they heavily used this window of opportunity to compensate for their lower mobility in the prior months. Very much in support of this explanation is the effect suddenly wearing off with the beginning of the fourth wave and new virus mutations looming on the horizon. The statistically significant and negative coefficient of the share of COVID-19 news in the most recent periods reflects this.

In sum, our findings on the share of COVID-19 news support our Hypothesis 2 and partly Hypothesis 3. In addition, they highlight that the relationship between news and mobility behaviour is complex and difficult to assess when looking at one dimension of news such as the frequency of reporting about a topic alone. Therefore, the second perspective, the emotionality of reporting (here with a focus on the fear emotion) complements the previous analysis. Figure 7b shows the coefficients obtained for *COVID_FEAR*.²⁰

The negative and mostly statistically significant coefficient of *COVID_FEAR* during the first three waves of the pandemic support the above reasoning: higher levels of the fear element in COVID-19 news articles negatively related to mobility from the beginning of the pandemic until the end of the third wave. That is people in regions where the news media communicated the risks regarding COVID-19 in a more fearful way, decreased their mobility to a larger degree. The findings also support the argument that the positive relationship between the frequency of news and mobility during the second wave was related to the content of news being relatively more positive, which is likely due to reporting about effective vaccines.

Starting with the plateauing of infection numbers in the summer of 2021 and during the fourth wave, we obtain some counter-intuitive results that to a degree resemble some of which are observed for the frequency of COVID-19 coverage as well: A more fearful reporting is associated with higher levels of mobility. As the fifth wave started (the Omicron variant phase) and Germany reported unprecedented high numbers of COVID-19 infections, the positive relationship between the fear element in the COVID-19 news and mobility vanished again. Most likely, this changing relationship reflects a potential temporal mismatch between the intensity of a threat (i.e., as expressed in current infection rates) and its representation in the media. During the good times of the pandemic (e.g., interim periods), higher levels of

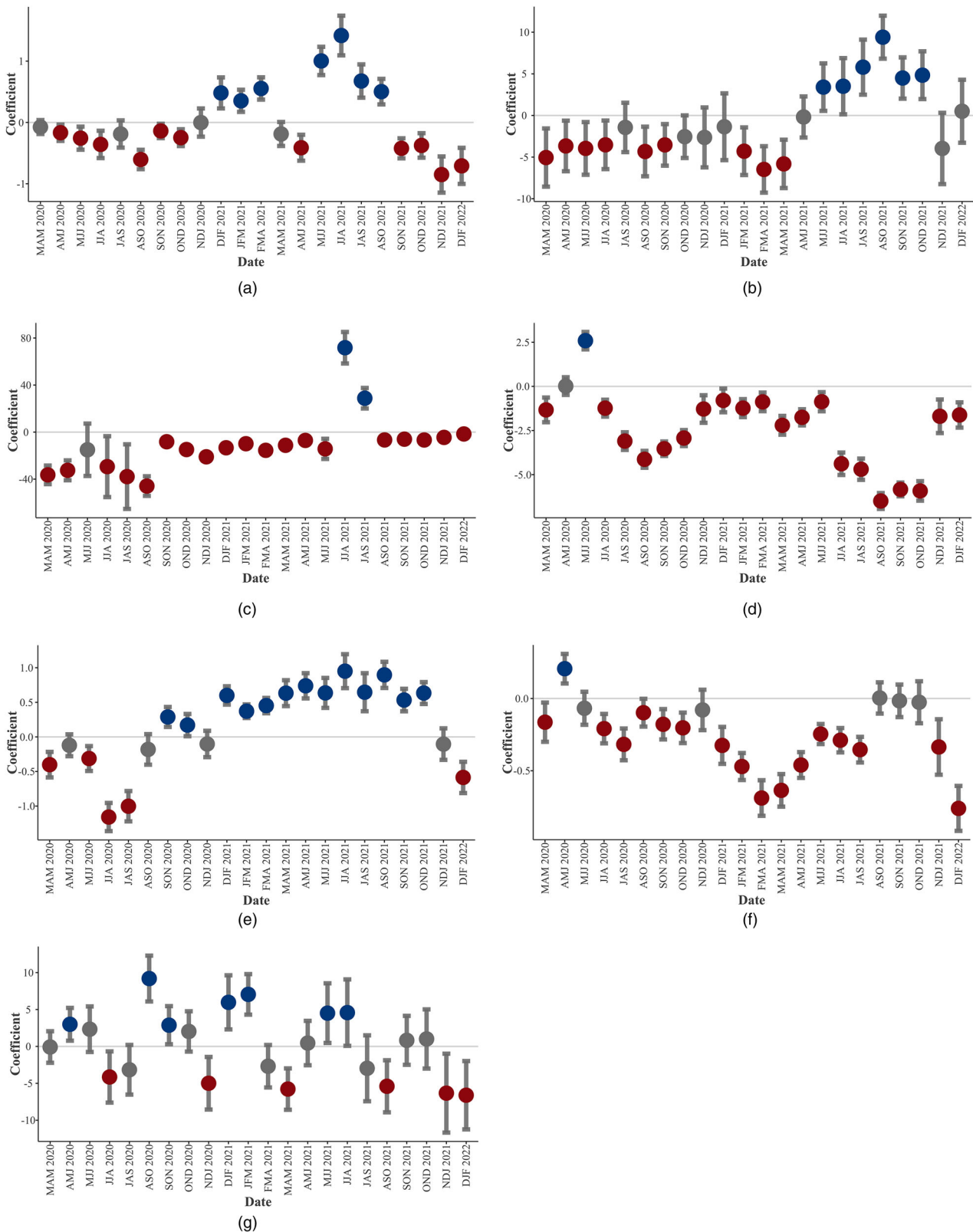


Figure 7. Spatial panel regression results.

the fear emotion in the news media are understood as a signal that bad times are still ahead (e.g., the next wave). In anticipation, people reacted by increasing their mobility – they seized the opportunity while they still could. Another explanation is that misalignment of what (and how) is reported in the news media and actual infection

numbers translated into people perceiving the media as over-dramatizing issues. Consequently, they reacted opposite from what is expected based on the news. The latter process has been observed by Taha et al. (2014) for the H1N1 outbreak. Our research adds suggestive evidence as far as the coefficient of the fear emotion becomes

negative, although insignificant, when the fifth wave started and the infection numbers became much more threatening. In any case, our results for the share of fear words add further evidence for the impact of regional news on social distancing behaviour (Hypothesis 2) and that this impact is not time-invariant (Hypothesis 3). As for the frequency analysis, the relationship is time-invariant and complex in nature. Crucially, it is troubled by a so far unidentified and most likely time-variant time lag between the news and people's behavioural responses. In addition, an analysis at the regional level, such as ours, doesn't allow for considering the heterogeneity of individuals' experiences and what is reported on an aggregated level in the news.

Figure 7c–g reports the findings for the control variables. As expected, Figure 7c confirms that the percentage of the population infected with COVID-19 is negatively related to weekly mobility change except for two periods during the summer plateau of 2021 when the coefficient becomes positive. This is the period when vaccination surged and restrictions were lifted. However, a warning regarding a possible next wave was made. Increasing infection rates during this period (albeit at low levels) might have signalled to people that they should enjoy their mobility while they still can before the next wave starts. Thereby, the perception of a 'window of opportunity' seems to have emerged. The coefficient of H_DAY is almost always negative (and significant), with the exception of one (summer) period in 2020. In a common manner, higher temperatures and lower rainfall are associated with higher mobility in the majority of our regressions (Figure 7e,f).²¹ In sum, the control variables show the expected relations and thereby add confidence to the specification of the models. To further reduce the potential of our results being driven by misspecification, we present the results for two alternative specifications. In the first, we consider the effects of partial lockdowns and in the second, we apply a looser definition of which news are about COVID-19 (see section F in the Appendix in the supplemental data online). The results confirm the findings of the baseline model.

In summary, our findings contribute to the literature on how the communication of health risks in the context of the COVID-19 pandemic via the news media shapes changes in social distancing behaviour at the regional level, something that has not been explored so far (Andersen, 2020; Ash et al., 2020; Bursztyn et al., 2020; Simonov et al., 2020). The study shows that regional heterogeneity in news reporting explains differences in social distancing across regions (Hypothesis 2), except for those times during the pandemic when the overall situation appeared less threatening. The latter point underlines the time-varying influence of news, which is mediated by the situation during different phases of the pandemic (Hypothesis 3).

6. CONCLUSIONS

Although the COVID-19 pandemic was (and at the time of writing, remains) a global threat, its effects were not only specific to countries but also differed between regions

(Bosa et al., 2021; Hoekman et al., 2020; White & Hébert-Dufresne, 2020). Preventive measure practices such as social distancing have been shown to be the main determinants of differences in infection and death rates across regions (Badr et al., 2020; Carteni et al., 2020; Engle et al., 2020; Glaeser et al., 2020; Hadjidemetriou et al., 2020; Nouvellet et al., 2021), and regional differences in social distancing are shown to be related to various factors including population density, income level, age composition, political leanings, etc. (Barrios & Hochberg, 2020; Bialek et al., 2020; Desmet & Wacziarg, 2021; Ehlert, 2021; Engle et al., 2020). Yet, the precise spatial diffusion of the pandemic is not fully understood and the present paper argues that the news media's reporting about it is a missing piece in the explanation. While existing research supports this view with studies comparing the situation in one country over time or comparing the audiences of different news organizations, there were hardly any insights into the subnational dimension. That is, does the regional heterogeneity in the ways COVID-19 is presented in the media impact peoples' behavioural reactions, resulting in differences in the pandemics' spatial diffusion, was still unknown. The present paper addresses this question and explores how regional variations in COVID-19 coverage relate to peoples' social distancing decisions as expressed by their mobility behaviour.

Empirically, we investigated whether regional differences in the mobility responses to the pandemic can be explained by variations in the frequency and tone of COVID-19-related news in Germany. Changes in mobility behaviour have been approximated with mobile phone data and information on the news has been extracted from the RegNeS database. By estimating a range of spatial panel regression models, we find that regions where media covered COVID-19 more frequently and in more fearful ways experienced higher drops in mobility at the beginning of the pandemic. Crucially, we observed these relations to be time-variant with their effects being conditional on the general COVID-19 situation. That is, while the link was found to be negative at the beginning of the pandemic and during the times of high rates of infection, it was insignificant or even positive when the infection rates were low and when the first vaccines arrived. Accordingly, our results suggest that news media's effect on behaviour is largest when their content (and tone) fits the situation as perceived by individuals. This conclusion is consistent with previous studies arguing that news exposure is more likely to reinforce actual experiences than completely change or create new perceptions (Klapper, 1960; Miller & Krosnick, 1996; Newton, 2006). In any case, our results provide further evidence that the news media plays a role in the spatial diffusion of the COVID-19 pandemic by shaping compliance with social distancing behaviour (Andersen, 2020; Ash et al., 2020; Bursztyn et al., 2020; Simonov et al., 2020).

Our study has some limitations. Although the frequency and fear intensity of COVID-19 news give insights into how the news media communicates the risks related to the disease, we do not know the exact

content of these news articles. Since the pandemic affects almost all parts of daily lives, news articles are likely to address a wide range of aspects related to COVID-19. For example, news can be about local cases or the national situation; they can contain announcements of event cancellations or re-openings; they may present new vaccines or new virus variants. Consequently, by using purely quantitative measures, our study just scratches the surface of what news articles contain, which gives a clear direction for future research. Another limitation concerns our focus on just one type of media, namely newspapers. There are some indications of COVID-19 having reduced print media consumption (Hölig et al., 2020; Mihelj et al., 2021; Newman et al., 2021). Individuals who used to read newspapers might have switched to online news outlets during this time. Social media may also have become a substantial substitute in this context. Future studies with access to other data sources should therefore consider this and shed additional light on the relative importance of different news channels and outlets. Another limitation is the unknown time-lag structure between news consumption and individual response. The aggregation in this study implies a relationship between weekly news exposure and subsequent behavioural change. Although alternative specifications (not reported here) and tested time lags ranging from one day up to one week, did not provide more conclusive results than the ones presented here, the nature of the temporal relationship between news exposure and behaviour is not based on empirical grounds. Lastly, while the employed news database establishes a link between news data and the area of their most likely readership, it doesn't contain any information on the location of the events reported. This creates a discrepancy between how close the event, for example, the health threat of COVID-19, is to a news article's readership. As our results suggest, considering this appears to be crucial for identifying the effect of news at the regional level. Notwithstanding these limitations, our study contributes to the growing literature stream on exploring variations in news and its effects at the subnational level. Crucially, it highlights that this frequently overlooked (spatial) dimension of news matters and that it seems to have considerable implications for understanding socio-economic processes and (spatial) heterogeneity in developments.

DISCLOSURE STATEMENT

No potential conflict of interest was reported by the authors.

NOTES

1. Although at a larger geographical scale, Liu et al. (2021) take an initial step towards this direction. By investigating the first month of the pandemic, they find that media coverage is associated with a reduction in the number of COVID-19 cases.

2. The Robert Koch Institute (RKI) is Germany's central scientific institution in the field of biomedicine and one of the most important bodies for the safeguarding of public health.

3. Information on pandemic waves is taken from the epidemiological bulletin of the RKI; https://www.rki.de/DE/Content/Infekt/EpidBull/Archiv/2022/Ausgaben/10_22.pdf?__blob=publicationFile/.

4. For further details about data collection, see <https://www.destatis.de/DE/Service/EXDAT/Datensatze/mobilitaetsindikatoren-mobilfunkdaten.html/>.

5. Mobile phone data also have several shortcomings related to population sampling and the market share of operators providing the data. However, since we do not have access to metadata due to privacy concerns, we are not able to assess and report potential issues here. The mobility indicator also does not differentiate between the distances travelled. Although not all movements indicate the same level of contact rate, mobility data are still the best proxy we have for social distancing.

6. Public holidays refer to both national holidays and state-level religious holidays.

7. The exact search terms in German are: COVID-19, corona, SarsCov2, Pandemie, Quarantäne, Ausgangssperre and Virusmutation. Clearly, this list does not capture all news about COVID-19. For example, news stories with the phrase *vaccination center* almost exclusively refer to facilities for COVID-19 vaccine injections; however, the text might not mention the word COVID-19. Identifying all those cases would introduce a lot of subjectivity and potentially many false-positive results. Therefore, we stick to the rather conservative approach, requiring any of the key tokens above to appear in the text.

8. See <https://www.who.int/china/news/detail/09-01-2020-who-statement-regarding-cluster-of-pneumonia-cases-in-wuhan-china/>.

9. See <https://www.who.int/director-general/speeches/detail/who-director-general-s-opening-remarks-at-the-media-briefing-on-covid-19-11-march-2020/>.

10. German sentiment dictionaries developed for general purpose or political texts fail to assign coherent sentiment scores to COVID-19-related texts. For example, the word *positive* has a positive association in all sentiment dictionaries (e.g., Rauh, 2018; Remus et al., 2010), while in the context of COVID-19, the word is usually used for *testing positive*, which is definitely not a positive development, on the contrary, a negative one. Since this and many other sentiment-bearing words predominantly imply the opposite sentiment in the COVID-19 context, conducting a sentiment analysis based on lexicons that are not specifically designed for COVID-19 generates not only useless but also misleading results.

11. In the lexicon there are 1454 fear-associated German words. Some examples that frequently show up in COVID-19-related news articles are (translated into English): alarming, fatal, collapse, contagious, dead, harm, infectious, quarantine, risky, threatening, unsafe and worrying.

12. Corona Datenplattform is commissioned by the German Federal Ministry for Economic Affairs and Energy

and collects daily COVID-19 statistics at the district level; <https://www.corona-datenplattform.de/>.

13. We exclude the observations before the 10th calendar week as we do not have infection numbers at the district level before that. Also, infection data are not available for the DEGN region from August 2021 onward, so this region is removed from the analysis.

14. Accordingly, what we aim to capture is the global associations between news exposure and social distancing by taking local variations into account.

15. For the Lagrange multiplier test results, see section C in the Appendix in the supplemental data online.

16. The spatial weight matrix is row standardized.

17. Estimations are performed with *splm* library of *R* (Millo & Piras, 2012).

18. The *F*-statistics for *COVID_NEWS* and *COVID_FEAR* are 1.2163*** and 7.2163***, respectively.

19. Results are also provided in section D in the Appendix in the supplemental data online.

20. We also include a control for the general tendency of newspapers to use such words in the respective region and week (*NONCOVID_FEAR*), so that the variable captures to what extent the fear element in COVID-19 news articles diverge from the newspaper's general reporting style.

21. We refrain from interpreting the coefficients of *NONCOVID_FEAR*, since we define COVID-19 news in a very conservative manner. Consequently, this variable may still be shaped by COVID-19 news. The variable is primarily designed to isolate the true effects of fear word usage in COVID-19 news.

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