# Debt crises between a country and an international lender as a two-period game ${ }^{\hbar}$ 

Kjell Hausken ${ }^{\text {a,* }}$, Jonathan W. Welburn ${ }^{\text {b }}$<br>${ }^{\text {a }}$ Faculty of Science and Technology, University of Stavanger, 4036 Stavanger, Norway<br>${ }^{\mathrm{b}}$ RAND Corporation, 1776 Main St., Santa Monica, CA 90401, USA

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#### Abstract

A two-period game between a country and an international lender is developed. In each period the country can repay debt, borrow from international credit markets, loan from an international lender, or default. The international lender can approve or deny the loan. The risk averse country maximizes a time-discounted utility incorporating its consumption. The international lender maximizes a time-discounted utility which values the country's consumption growth positively, and the debt-to-endowment ratio, the loan-to-endowment ratio, and the default penalty negatively. The subgame perfect equilibria are determined with backward induction. It is shown analytically that a country borrows less from international credit markets if it obtains a loan from an international lender and, intuitively, if its endowment increases. In contrast, the country borrows more if its future endowment (in period 2) can be expected to increase, or its initial borrowing is high. The model is simulated applying empirical data from the 2010 Greek crisis. The simulations illustrate how the country consumes in the two periods depending on whether the international lender approves or denies a loan. The impact is assessed of time discounting, risk aversion, default penalties, the country's endowment, interest rates, how the international lender values various characteristics of the country, and initial borrowing and consumption before the game starts.


## 1. Introduction

The 2010 Greek debt crisis caused the formation of a so-called troika, between the European Commission (EC), the European Central Bank (ECB) and the International Monetary Fund (IMF), to attempt resolving the crisis. To understand this common phenomenon, this article characterizes a two-player two-period game between a country and an International Lender (IL), such as the troika. By modeling the IL as a single player, we abstract away the collective action problem among potentially multiple ILs, acknowledging that the troika made numerous group decisions. In each period the country faces the decision to repay debt, borrow, loan, or default, which is a richer conceptualization than what has been common in the literature. If a loan from the IL is sought, a negotiation ensues. The IL can approve or deny the loan. Failed negotiations leave the country with the choice of either borrowing from credit markets or default. We formalize this as a repeated game with three rounds in each period. The conceptualization clarifies the options available to each player at each point in time, which enables planning period 2 in period 1 while accounting for the previous

[^0]period 1 in period 2 . Our research question is how a country strikes a balance between debt repayment, borrowing, loaning, and defaulting, over the two periods, which impacts consumption and utilities in the two periods, and how the IL approves or denies loan applications. Analytical results are provided. The impact of 13 model parameters and three initial conditions in period 0 is illustrated with simulations.

The literature has not considered the research question in this article, but has focused on a variety of indirectly linked research questions. Araujo et al. (2017) consider a bargaining game between creditors and a debtor country. They find that for the 2010 Greece crisis, ex post, partial repayment avoids the cost of total default. Ex ante, however, expectations of debt relief increases the sovereign debt and delays fiscal adjustment. Eaton and Gersovitz (1981) consider agents forecasting the rate of return to capital assets in a model of sovereign debt, default, and repudiation. Arellano and Bai (2013) present a Nash bargaining model of debt renegotiation with linkages to sovereign debt markets.

Anevlavis et al. (2019) consider a game between two players responsible for monetary and fiscal policy within a country. They determine Nash equilibria accounting for the debt size and the rate of change for the debt. Finke and Bailer (2019) find that market pressure, more than formal rules, weakened debtor countries during the Eurozone financial crisis due to their difficulties in refinancing their public debt. Lopez and Nahon (2017) find for Argentina over 25 years that sustainable debt has been necessary for sustainable growth, and that austerity policies and a lax approach to debt have caused economic recession. To enable a fresh start, they recommend balanced and big-enough sovereign debt restructuring. Sopocko (2012) assesses a financial game involving stagnation or growth.

Pitchford and Wright (2013) question why countries repay their debts when no supranational institution enforces repayment, and why sovereign debt restructuring appears inefficient. They assess the role of self-enforcing contracts, the credibility of threats to punish, and how players may not commit to bargain and honor the terms of a bargain.

Baral (2013) develops a game between U.S. borrower banks, lender banks, and the Federal Reserve to model contagion. Acemoglu et al. (2013) determine Nash equilibria and assess how a densely connected interbank financial network market may be both resilient and fragile. Welburn and Hausken $(2015,2017)$ model the strategies of countries, central banks, banks, firms, households, and financial inter-governmental organizations in handling crises where countries may default.

Morris and Shin $(2000,2012)$ model contagion and adverse selection in a coordination game involving currency crises, bank runs, and debt. The importance of behavior is demonstrated by Chari and Kehoe (2004) who argue that models of herd behavior can explain financial crises. Broner (2008) argues that the private information in models of currency crises can create multiple equilibria and unpredictable currency devaluations. Many have argued that crises can be self-fulfilling. Obstfeld (1984) argues that speculative attacks can make balance-of-payments crises self-fulfilling. Lorenzoni and Werning (2013) create a model of self-fulfilling debt crises that follow from investor expectations on default. They argue that a crisis follows from a shift from a good equilibrium to a bad one.

Section 2 presents the conceptual background of the study. Section 3 develops the model. Section 4 solves the model. Section 5 simulates the Greek debt crises. Section 6 concludes.

## 2. Conceptual background of the study

Debt plays a major role in today's economy. Global debt in 2022 is $\$ 235$ trillion and increasing. Global debt as a percentage of Gross Domestic Product is $238 \%$ in 2022 (increasing from ca $100 \%$ in 1950), consisting of $92 \%$ in public debt (weighted by each country's Gross Domestic Product) and $146 \%$ in private debt (household debt and non-financial corporate debt). See e.g. Gaspar et al. (2023) for more details. Some countries exceed while other countries subceed the high $92 \%$ of public debt divided by Gross Domestic Product. With globally increasing debt especially the countries exceeding the $92 \%$ number can be expected to face increasingly precarious economic circumstances and sometimes debt crises which may or may not be sustainable through time. Given this background, this article seeks to understand the phenomenon which is a prerequisite for solving precarious economic circumstances and debt crises.

A first step in understanding a phenomenon is to identify the key players which should be neither too few nor too many. Too many players cause too complex analyses and potentially unclear results. The first obvious player is a given country which may experience, and seeks to handle, a certain debt level. A second obvious player is a player equipped with a variety of different strategies for providing or regulating funding which is the source of the country's debt. This player is the international lender (IL) exemplified with the EC, ECB and IMF in the previous section. A potential third player is international credit markets which consist of a variety of subplayers offering loans with a plethora of characteristics and conditions. To avoid excessive complexity, this article considers this potential third player as parametric, but the country's borrowing from international credit markets is a non-parametric strategic choice.

Having identified the country and the IL as our two players, and international credit markets as non-parametric, the second step is to handle the time dimension. The time dimension is obviously needed since debt is assessed through time. More specifically, borrowing and incurring debt occur through time, may or may not be provided through time, may or may not be sustainable through time, may be paid back in various ways through time, and default may occur at various point in time. Too many time periods give too much complexity, and continuous time gives more complexity than discrete time. This article thus chooses two periods labelled as period 1 and period 2. The two time periods may occur several years apart, as interaction between a country and the IL typically occurs over several years. Additionally needed are initial conditions conceptualized as occurring in period 0 , i.e. before entering period 1 . The initial conditions in period 0 are the country's loan from the IL, the country's borrowing from international credit markets, and the country's consumption.

The third step is to determine what occurs within periods 1 and 2 , after the three initial conditions in period 0 . The country's and the IL's strategies related to debt cannot be made simultaneously. Instead, one player's strategy depends on the other player's earlier strategies. The various events within each period may occur several months, weeks, days or hours apart. The nature of debt is such that
the country inevitably first chooses a strategy in round 1 in each of the two periods. We'll get to each player's strategies, but one obvious strategy for the country in round 1 is whether or not to seek or apply for a loan. Consequently, one obvious strategy for the IL in round 2 is whether to approve or deny the loan application. One might say that two rounds suffice. However, if the IL approves a loan application, loan applications come with terms and conditions which the country may or may not accept. Hence a round 3 is assumed where the country may accept or reject the IL's loan offer. Future research may model more than three rounds with continued back and forth loan applications, acceptances, conditional acceptances and rejections, offers and counteroffers, etc. This article assumes that three rounds capture the phenomenon sufficiently.

The fourth step is to determine the two players' strategic choices in each of the three rounds, in each of the two periods, exhaustively. In round 1 the country obviously can choose whether or not to seek a loan of a certain size. Secondly, the country can choose continuous levels of borrowing from international credit markets, ranging from maximum borrowing to paying off all debt. Third, the country can default which incurs a penalty. In round 2 the IL chooses two strategies. Then first is to approve or deny the loan application. If the loan application is approved, the second choice is the size of the loan offer ranging from some maximum level to zero, where zero means no loan approval. In round 3 the country cannot seek a loan anew. Instead the country can accept or reject the IL's loan offer. Additionally, as in round 1, the country can choose its borrowing from international credit markets ranging from maximum borrowing to paying off all debt, and the country can default.

The fifth step is to solve the game with backward induction, discuss the results and conclude.

## 3. Model

## Nomenclature

## Abbreviation.

IL International Lender

## Parameters.

| $\beta$ | Country's intertemporal discount factor, $\beta \in[0,1]$ |
| :--- | :--- |
| $\beta_{I}$ | IL's intertemporal discount factor, $\beta_{I} \in[0,1]$ |
| $\rho$ | Country's degree of relative risk aversion, $\rho \in[0,1]$. |
| $\Phi_{t}$ | Country's default penalty in period $t, \Phi_{t} \geq 0$ |
| $\Phi_{I t}$ | IL's penalty if the he country defaults in period $t, \Phi_{I t} \geq 0$ |
| $y_{t}$ | Country's endowment (which may be interpreted as Gross Domestic Product) in period $t, y_{t} \geq 0$ |
| $r_{t}$ | Country's interest rate on debt owed to international credit markets in period $t, r_{t} \in \mathbb{R}$ |
| $r_{I t}$ | Country's interest rate on loan received from the IL in period $t, r_{I t} \in \mathbb{R}$ |
| $\alpha_{1}$ | Weight in IL's utility of positive impact of country's consumption growth $c_{t} / c_{t-1}$ from period $t-1$ to period $t, 0 \leq \alpha_{1} \leq 1$ |
| $\alpha_{2}$ | Weight in IL's utility of negative impact of country's debt-to-endowment ratio $B_{t} / y_{t}$ in period $t, 0 \leq \alpha_{2} \leq 1$ |
| $1-\alpha_{1}-\alpha_{2}$ | Weight in IL's utility of negative impact of country's loan-to-endowment ratio $L_{t} / y_{t}$ in period $t, 0 \leq \alpha_{1}+\alpha_{2} \leq 1$. |
| $T$ | Number of time periods, $T=1,2, \ldots$ |
| $t$ | Time expressed as period $t=1, \ldots, T$ |
| $\bar{L}$ | IL's upper limit for loans over $T$ periods, $\sum_{t=1}^{T} L_{t} \leq \bar{L}$ |
| $\bar{B}_{t}$ | Upper limit for country's borrowing from international credit markets in period $t=1, \ldots, T$ |

Free choice variables.

| $A_{t}$ | IL's loan approval $\left(A_{t}=1\right)$ or loan denial $\left(A_{t}=0\right)$ for loan $L_{t}$ in period $t=1, \ldots, T$ |
| :--- | :--- |
| $X_{t}$ | Country's loan acceptance $\left(X_{t}=1\right)$ or loan rejection $\left(X_{t}=0\right)$ for loan $L_{t}$ in period $t=1, \ldots, T$ |
| $L_{t}$ | Negotiated loan $L_{t}$ from the IL in period $t=1, \ldots, T$ determined by both players, $L_{t} \in \mathbb{R}_{\geq 0}$ |
| $B_{t}$ | Country's borrowing from international credit markets in period $t=1, \ldots, T, B_{t} \in\left[0, \bar{B}_{t}\right)$ |
| $D_{t}$ | Country's default $\left(D_{t}=1\right)$ or non-default $\left(D_{t}=0\right)$ in period $t=1, \ldots, T$ |

## Dependent variables.

| $c_{t}$ | Country's aggregate consumption in period $t=1, \ldots, T, c_{t} \geq 0$ |
| :--- | :--- |
| $U_{t}$ | Country's utility in period $t=1, \ldots, T$ |
| $U$ | Country's aggregate discounted utility over $T$ periods |
| $U_{I t}$ | IL's utility in period $t=1, \ldots, T$ |
| $U_{I}$ | IL's aggregate discounted utility over $T$ periods |

### 3.1. Game description

The interaction between a country and an IL can be viewed as a repeated game, continuing through time with potentially subsequent requests for IL-approved loans (henceforth loans), potentially renewed negotiations, potentially resulting in subsequent loan packages. We take this view by developing a two-player repeated game between a country and an IL.

The game between a country and an IL often transpires over several years. We consider multiple time periods, each comprised of three rounds, shown in Fig. 1. We define the country's borrowing and debt in any given period $t \in[1, \ldots, T]$ as $B_{t}$ and $d_{t}$ respectively, both of which are owed to international credit markets, where $T$ is finite or infinite. The game is equivalent in each period, though with different initial conditions defined by the country's debt $d_{t}$, to the IL and credit market, at the start of period $t$. In round 1 , the country acts upon its debt situation by choosing to borrow $B_{t} \in\left[0, \bar{B}_{t}\right)$, where $\bar{B}_{t}$ is the country's credit ceiling, seeking loan $L_{s t} \in \mathbb{R}_{\geq 0}$, and seeking whether to default $D_{t}=1$, or not default $D_{t}=0$. Default $D_{t}=1$ excludes the country from accessing credit, which precludes borrowing $B_{t}$ and seeking loan $L_{s t} .^{1}$ The bows in Fig. 1 express continuous action space. Borrowing comprises paying off all debt defined as $B_{t}=0$, repaying past debt defined by borrowing such that $B_{t} \in\left[0, B_{t-1}\right)$, rolling over debt defined by borrowing such that $B_{t}=B_{t-1}$, and increasing debt defined by borrowing such that $B_{t} \in\left(B_{t-1}, \bar{B}_{t}\right]$. Not seeking loan is expressed as $L_{s t}=0$.

In round 2 the IL observes $L_{s t}$ and responds by choosing two strategies. First, it chooses to approve $A_{t}=1$ or deny $A_{t}=0$ the loan $L_{s t}$. Second, generally, it chooses a counter offer of loan $L_{I t} \in \mathbb{R}_{\geq 0}$, which may be smaller, equal to, or higher than the country's loan application $L_{s t}$. Thereafter negotiations occur causing a negotiated loan $L_{t}$ which is a dependent variable determined in equilibrium. We assume $L_{0}=0$ before the crisis modeled as a game that starts in period 0 . In round 3 the country may also default $D_{t}=1$, which precludes borrowing $B_{t}$ and accepting the loan $L_{t}$. If the country does not default, $D_{t}=0$, it may choose to borrow $B_{t} \in\left[0, \bar{B}_{t}\right]$ on the open market, and it may either accept the negotiated loan $L_{t}$, expressed as $X_{t}=1$, or reject the loan $L_{t}$, expressed as $X_{t}=0$. The negotiated loan $L_{t}$ is determined by ${ }^{2}$

$$
\begin{equation*}
L_{t}=A_{t} X_{t} L_{s t}\left(1-D_{t}\right) \tag{1}
\end{equation*}
$$

In (1) only the country's loan application $L_{s t}$ matters, and the IL's counter offer $L_{I t}$ is irrelevant. If the country defaults in (1), i.e. $D_{t}=1$, or rejects, i.e. $X_{t}=0$, or the IL denies, i.e. $A_{t}=0$, then $L_{t}=0$.

Summing up, the country's strategy set consists of four strategic choice variables, i.e. borrowing $B_{t}$ in rounds 1 or 3 , seeking a loan $L_{s t}$ in round 1, defaulting $D_{t}$ in rounds 1 or 3, and accepting or rejecting $X_{t}$ the loan $L_{t}$ in round 3, i.e. $\left\{B_{t}, L_{s t}, D_{t}, X_{t}\right\}$. The IL's strategy set consists of two strategic choice variables, i.e. approval $A_{t}$ and counter offer of loan $L_{I t}$ in round 2, i.e. $\left\{L_{I t}, X_{t}\right\}$. The negotiated loan $L_{t}$ follows from (1). All paths in Fig. 1 continue into the next period $t+1$ except when the country defaults $D_{t}=1$ or pays of all debt $B_{t}=0$ in rounds 1 or 3 .

### 3.2. Description of player utility functions

The country is assumed to have a benevolent government maximizing the utility of its households. Using the common approach in the sovereign debt literature, e.g. Aguiar and Gopinath (2006), the country's utility is isoelastic and defined recursively. Assuming constant relative risk aversion, the country's utility $U_{t}$ in period $t$ is functionally dependent on the country's aggregate consumption $c_{t}$ in period $t$. Summing over $T$ periods with time discounting, the country's utility is

$$
U=\sum_{t=1}^{T} \beta^{t-1} U_{t}=\left\{\begin{array}{l}
\sum_{t=1}^{T} \beta^{t-1}\left(\frac{c_{t}^{1-\rho}-1}{1-\rho}-\Phi_{t} D_{t}\right) \text { if } \rho \in(0,1]  \tag{2}\\
\sum_{t=1}^{T} \beta^{t-1}\left(\operatorname{Ln}\left(c_{t}\right)-\Phi_{t} D_{t}\right) \text { if } \rho=0
\end{array}\right.
$$

where $\rho$ is the country's degree of relative risk aversion which is positive if the country is risk averse, $\rho \in[0,1]$. The parameter $\beta, \beta \in[0$, $1]$, is the country's intertemporal discount factor, and $\Phi_{t}$ is the country's default penalty in period $t .^{3}$ Consumption $c_{t} \geq 0$ in period $t$ is determined by the sum of the country's endowment (which may be interpreted as the Gross Domestic Product) $y_{t}, y_{t} \geq 0$, in period $t$, and its net borrowing and loan conditional on default, i.e.

[^1]

Fig. 1. Three rounds in the within-period game tree in period $t, t=1,2$, between the country and the IL.

$$
\begin{equation*}
c_{t}=\operatorname{Max}\left(0, y_{t}+\left(q_{t} B_{t}-B_{t-1}+q_{t t} L_{t}-L_{t-1}\right)\left(1-D_{t}\right)\right) \in \mathbb{R} \tag{3}
\end{equation*}
$$

where $q_{t}$ and $q_{I t}$ are prices for borrowing (by the country) and loan (offered by the IL), respectively, such that

$$
\begin{equation*}
q_{t} \equiv \frac{1}{1+r_{t}}, q_{I t} \equiv \frac{1}{1+r_{I t}} \tag{4}
\end{equation*}
$$

where $r_{t} \in \mathbb{R}$ is the country's interest rate on debt owed to international credit markets and $r_{I t} \in \mathbb{R}$ is the country's interest rate on loan received from the IL. In (3) the price $q_{t}$ is multiplied with borrowing $B_{t}$ in period $t$, and $B_{t-1}$ is subtracted for the previous period $t-1$ to obtain net borrowing. Analogously for the IL, $q_{I t}$ is multiplied with $L_{t}$ and $L_{t-1}$ is subtracted. The whole parenthesis with four terms in (3) is multiplied with $1-D_{t}$ causing zero and $c_{t}=y_{t}$ if default is chosen, and multiplication with 1 otherwise. For simplicity, and to avoid division with zero below, e.g. in (6) and in the simulation, in the remainder of the article we assume $c_{t} \geq \varepsilon>0$, where $\varepsilon$ is arbitrarily small and positive.

We impose the no Ponzi-scheme assumption such that

$$
\begin{equation*}
B_{T}=L_{T}=0 \tag{5}
\end{equation*}
$$

to require that no borrowing occurs in the final period $T$.
The IL seeks to establish long term stability by promoting the country's consumption, debt repayment, and averting default. Consequently, we define the IL's utility $U_{\text {It }}$ in period $t$ recursively where utility in each period $t$ has four inputs. The first weighted with $\alpha_{1}, 0 \leq \alpha_{1} \leq 1$, is the positive impact of the country's consumption growth $c_{t} / c_{t-1}$ from period $t-1$ to period $t$. The second weighted with $\alpha_{2}, 0 \leq \alpha_{2} \leq 1$, is the negative impact of the country's debt-to-endowment ratio $B_{t} / y_{t}$ determined as borrowing $B_{t}$ divided by endowment $y_{t}$. The third weighted with $1-\alpha_{1}-\alpha_{2}, 0 \leq \alpha_{1}+\alpha_{2} \leq 1$, is the negative impact of the country's loan-to-endowment ratio $L_{t} / y_{t}$. The fourth is a penalty $\Phi_{I t} D_{t}$ experienced as reduced welfare conditional on default. Summing over $T$ periods with time discounting, the IL's utility is

$$
\begin{equation*}
U_{I}=\sum_{t=1}^{T} \beta_{I}^{t-1} U_{I t}=\sum_{t=1}^{T} \beta_{I}^{t-1}\left(\alpha_{1}\left(\frac{c_{t}}{c_{t-1}}\right)-\alpha_{2}\left(\frac{B_{t}}{y_{t}}\right)-\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{t}}{y_{t}}\right)-\Phi_{I t} D_{t}\right) \tag{6}
\end{equation*}
$$

where $\Phi_{I t} \geq 0$ is a penalty the IL experiences in period $t$ if the country defaults, $\beta_{I} \in[0,1]$ is the IL's intertemporal discount factor, and $0 \leq \alpha_{1} \leq 1,0 \leq \alpha_{2} \leq 1,0 \leq \alpha_{1}+\alpha_{2} \leq 1$.

We assume that the sum $\sum_{t=1}^{T} L_{t}$ of all loans over the $T$ periods cannot exceed the exogenous European Stability Mechanism budget $\bar{L}$, i.e.

$$
\begin{equation*}
\sum_{t=1}^{T} L_{t} \leq \bar{L} \tag{7}
\end{equation*}
$$

All parameters are common knowledge.

## 4. Solving for subgame perfect equilibria (SPE)

### 4.1. Country borrows $B_{1} \in\left[0, \bar{B}_{1}\right]$

Starting with the bottom path $B_{1} \in\left[0, \bar{B}_{1}\right]$ in Fig. 1,the borrower chooses optimal borrowing $B_{1} \in\left[0, \bar{B}_{1}\right]$ in period $t=1$ defined as $B_{1}^{*}$ in Lemma 1.
Lemma 1. The country's optimal borrowing when $\rho \in(0,1]$ is

$$
\begin{align*}
& B_{1}^{*}=\left\{\begin{array}{c}
0 \text { if } b^{*} \leq 0 \\
b^{*} \text { if } 0<b^{*}<\bar{B}_{1} ; b^{*} \equiv \frac{y_{2}+\left(B_{0}-y_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}} ; \frac{\partial b^{*}}{\partial y_{2}} \geq 0, \frac{\partial b^{*}}{\partial B_{0}} \geq 0, \frac{\partial b^{*}}{\partial y_{1}} \leq 0, \frac{\partial b^{*}}{\partial \beta} \geq 0 \text { if } B_{0} \geq y_{1}+q_{1} y_{2}, \frac{\partial b^{*}}{\partial q_{1}} \leq 0 \text { if } B_{0} \\
\end{array}\right. \\
& \geq y_{1}+q_{1} y_{2}(1-\rho), \frac{\partial b^{*}}{\partial \rho} \leq 0 \text { if } B_{0} \geq y_{1}+q_{1} y_{2} \text { and } \operatorname{Ln}\left(\beta / q_{1}\right) \geq 0 \Leftrightarrow \beta / q_{1} . \tag{8}
\end{align*}
$$

## Proof. Appendix A.

For the interior solution where $0<b^{*}<\bar{B}_{1}$, Lemma 1, first, states that the country's borrowing $B_{1}^{*}$ in period 1 increases as the endowment $y_{2}$ in period 2 (assuming it can be known or at least forecasted) increases. That follows since the country then becomes better equipped to pay back the borrowed amount in period 2 . Second, borrowing $B_{1}^{*}$ increases as the initial borrowing $B_{0}$ in period 0 increases, which increases the country's prior liability, sustained through continued borrowing. Third, borrowing $B_{1}^{*}$ decreases as the country's endowment $y_{1}$ in period 1 increases, which enables the country to consume its endowment more directly, rather than relying on borrowing. Fourth, the country's borrowing $B_{1}^{*}$ increases if its intertemporal discount factor $\beta$ increases, given that its initial borrowing $B_{0}$ is high expressed as $B_{0} \geq y_{1}+q_{1} y_{2}$. This means that if the future is important ( $\beta$ is high), and initial borrowing $B_{0}$ in period 0 is high, then more borrowing $B_{1}^{*}$ in period 1 is required. Fifth, the country's borrowing $B_{1}^{*}$ decreases if $q_{1}=\frac{1}{1+r_{1}}$ increases, i.e. if the interest rate $r_{1}$ on borrowing decreases, given that its initial borrowing $B_{0}$ is high expressed as $B_{0} \geq y_{1}+q_{1} y_{2}(1-\rho)$ (sufficient but not necessary condition, see Appendix A). Sixth, the country's borrowing $B_{1}^{*}$ increases if its degree $\rho$ of relative risk aversion increases, given that its initial borrowing $B_{0}$ is high expressed as $B_{0} \geq y_{1}+q_{1} y_{2}$, and $\operatorname{Ln}\left(\beta / q_{1}\right) \geq 0$. This means that if the country is risk averse, and its initial borrowing $B_{0}$ is high, and the future is important, then it borrows more.

### 4.2. Country seeks loan $L_{s t} \in \mathbb{R}_{\geq 0}$

Next, following the middle path in Fig. 1, the country may choose to seek a loan $L_{s t} \in \mathbb{R}_{\geq 0}$. In this path, the IL can choose to approve $A_{1}=1$ or not approve $A_{1}=0$ each loan. Following the IL's choice to approve or not approve the loan, the country has the additional choice of borrowing or defaulting.

We determine the optimal response of each player through the middle path by backwards induction. To do so, we consider the best response of the country given that $L_{t}$ was negotiated over rounds 2 and 3 as determined by (1). Given the best response of the country associated with IL approval, we consider the best response of the IL as a function of the total loan amount in section 4.2.3. Finally, the optimal strategy for each player as determined by backwards induction is given in section 4.2.4.

### 4.2.1. IL approves, i.e. $A_{1}=1$, loan $L_{1}$

Starting with the bottom path of round 1 in Fig. 1, the country must choose optimal borrowing from international credit markets. The optimal level of borrowing is defined as $B_{1}^{* *}\left(L_{1}\right)$ in Lemma 1.

Lemma 2. The country's best response for borrowing $B_{1}^{* *}\left(L_{1}\right)$ is a function of any given approved loan amount $L_{1}$ as follows:

$$
B_{1}^{* *}\left(L_{1}\right)=\left\{\begin{array}{l}
0 \text { if } b^{* *}\left(L_{1}\right) \leq 0  \tag{9}\\
b^{* *}\left(L_{1}\right) \text { if } 0<b^{* *}\left(L_{1}\right)<\bar{B}_{1} ; b^{* *}\left(L_{1}\right) \equiv \frac{y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}} ; \frac{\partial b^{* *}\left(L_{1}\right)}{\partial L_{1}} \leq 0 \\
\bar{B}_{1} \text { if } b^{* *}\left(L_{1}\right) \geq \bar{B}_{1}
\end{array}\right.
$$

Proof. Appendix B.

When $L_{1}=0, b^{* *}\left(L_{1}=0\right)$ in (9) simplifies to $b^{*}$ in (8). The negative sign before the two occurrences of $L_{1}$ in (9) expresses that an increased loan $L_{1}$ from the IL in period 1 enables the country to borrow less, i.e. lower $b^{* *}\left(L_{1}\right)$ and lower $B_{1}^{* *}\left(L_{1}\right)$, from international credit markets.

### 4.2.2. IL denies,i.e. $A_{1}=0$, loan $L_{1}$

The country can either borrow $B_{1}$ or default such that $D_{t}=1$. If the borrower does not default, it is faced with the decision of how much to borrow. The borrowing decision is, in fact, the same as the borrowing decision faced in round 1 , following the bottom path in Fig. 1. Therefore, if the IL chooses to deny the loan and the country chooses to not default, optimal borrowing is $B_{1}^{*}$ as defined in (8). Consequently, the country will choose to default if and only if

$$
\begin{equation*}
D_{1}=1 \Leftrightarrow U\left(B_{0}=0, D_{1}=1\right)>U\left(B_{0}=B_{1}^{*}, D_{1}=0\right) \tag{10}
\end{equation*}
$$

### 4.2.3. The IL's best response to loan $L_{1}$

The IL can either approve, i.e. $A_{1}=1$, or deny, i.e. $A_{1}=0$, the country's loan application $L_{s 1}$, which impacts the negotiated loan $L_{1}$ in (1). To determine the conditions for approval, consider an optimal loan region such that the IL approves all values of $L_{1}$ within a socalled acceptance region.

## Lemma 3. Acceptance Region

An acceptance region $R$ exists for which the IL is willing to lend:

$$
\begin{equation*}
\exists R: \forall L_{t} \in R, U_{F}\left(L_{t}\right) \geq 0 \tag{11}
\end{equation*}
$$

Proof. Appendix C.

### 4.2.4. Optimal loan strategy

## Lemma 4. Optimal loan

$$
\exists \bar{L}_{1} \in R: U_{c}\left(\bar{L}_{1}, B_{1}^{* *}\left(\bar{L}_{1}\right)\right) \in \underset{L_{1} \in R}{\operatorname{argmax}} U_{c}\left(L_{1}, B_{1}^{* *}\left(L_{1}\right)\right)
$$

Proof. Appendix D.

### 4.3. Algorithm

We construct an algorithm to solve the two-period game by backwards induction. The algorithm uses the analytical solutions for optimal borrowing and conditions for default while finding the IL's best response by looping through possible loan values. The algorithm solves the game in three steps.

First, the country's utility $U_{B}$ associated with borrowing is determined. According to (8), we determine optimal borrowing $B_{1}^{*}$, the resulting levels of consumption $c_{t}$ according to (3), and the resulting country utility according to (1).

Second, the country's utility $U_{D}$ associated with default borrowing are determined. Given $D_{1}=1$ the resulting levels of consumption $c_{t}$ according to (3) country utility according to (1) are determined.

Third, the algorithm evaluates the country's utility $U_{L}$ associated with seeking a loan by evaluating the IL's best response for each possible loan value $L_{1} \in\left[0, \bar{L}_{1}\right]$ (note, we initialize such that the loan cannot exceed the IL's budget $\bar{L}_{1}$ ). The best response of the IL is determined by calculating its utility according to (6) associated with loan approval, $A_{1}=1$, and denial $A_{1}=0$. That is given approval, optimal borrowing $B_{1}^{* *}\left(\bar{L}_{1}\right)$ according to (9) and the resulting level of consumption are calculated to determine the utility of approval. Given denial, the default condition is used to determine whether the country borrows ( $D_{1}=0, B_{1}=B_{1}^{* * *}$ ) or defaults ( $D_{1}=1, B_{1}=0$ ). The best response of the IL is then chosen according to which choice leads to the highest utility.

SPE (Subgame Perfect Equilibria) candidates are determined in each loan. For each value of $L_{1} \in\left[0, \bar{L}_{1}\right]$, the highest country utility (borrowing $U_{B}$, default $U_{D}$, or seek loan $U_{L}$ ) is chosen and compared to a maximum utility value $U_{\max }$ (originally initialized to $-\infty$ ). If the utility is higher than the previous maximum, the new value is set as the maximum and each strategic choice variable is stored as SPE candidate values. After all values of $L_{1} \in\left[0, \bar{L}_{1}\right]$ have been evaluated, the final SPE is returned. The algorithm is shown in Appendix E.

## 5. Simulating the Greek debt crises

Table 1 shows the empirics for the Greek debt crisis starting in 2010, with initial conditions in 2009 before the crisis. Table 1 contains 13 parameter values determined in the notes below Table 1, or by what we believe is plausible or conventional. Six of the parameters, $y_{t}, r_{t}, r_{I t}, t=1,2$, differ in periods $t=1,2$. The seven other parameters, $\beta, \beta_{I}, \rho, \Phi_{t}, \Phi_{I t}, \alpha_{1}, \alpha_{2}$ are the same in periods $t=1$, 2. Table 1 contains one initial condition for borrowing $B_{0}$ in period 0 , and one initial condition for consumption $c_{0}$ in period 0 . The initial condition for the loan $L_{0}$ is set to $L_{0}=0$ before the crisis starts, as assumed in section 3.1. We also assume $B_{2}=L_{2}=0$ according to the no Ponzi-scheme assumption in (5). The initial conditions and variables are determined in the notes below Table 1.

Table 1
Parameters, initial conditions and variables for Greece for 2009 (period 0), 2010 (period 1) and 2011 (period 2).

| Period | 0 | 1 | 2 |
| :---: | :---: | :---: | :---: |
| Year | 2009 | 2010 | 2011 |
| Parameters |  |  |  |
| $\beta$ |  | 0.9 |  |
| $\beta_{I}$ |  | 0.9 |  |
| $\rho$ |  | 0.5 |  |
| $\Phi_{t}$ |  | 30 |  |
| $\Phi_{\text {It }}$ |  | 30 |  |
| $y_{t}$ |  | 226.0314 | 207.0289 |
| $r_{t}$ |  | 9.1\% | 16.69\% |
| $r_{\text {It }}$ |  | 3.423\% | 3.173\% |
| $\alpha_{1}$ |  | 1/3 |  |
| $\alpha_{2}$ |  | $1 / 3$ |  |
| Variables |  |  |  |
| $A_{t}$ |  | 1 | 1 |
| $X_{t}$ |  | 1 | 1 |
| $L_{t}$ | 0 | 110 | 0 |
| $B_{t}$ | 301.0620 | 330.5700 | 0 |
| $D_{t}$ |  | 0 | 0 |
| $c_{t}$ | 217.205 | 206.992 | 189.782 |


#### Abstract

Notes: $y_{t}$ is in billion Euro; https://ec.europa.eu/eurostat/databrowser/view/tec00001/default/table?lang=en. $B_{t}$ is in billion Euro; https://ec.europa.eu/eurostat/databrowser/view/sdg_17_40/default/table?lang=en. $c_{t}$ is in billion Euro; https://data.worldbank.org/indicator/NE.CON.TOTL.CN?locations=GR. $L_{t}$ is in billion Euro; https://www. consilium.europa.eu/media/25673/20100502-eurogroup_statement_greece.pdf. $r_{t}$ in June 2010 is 9.1\%, and $r_{t}$ in June 2011 is $16.69 \%$, https://sdw.ecb.europa.eu/quickview.do?SERIES_KEY=229.IRS.M.GR.L.L40.CI.0000.EUR.N. Z\&periodSortOrder=ASC. $r_{\text {It }}$ June 15, 2010 is $3.423 \%$, and $r_{\text {It }}$ June 15, 2011 is $3.173 \%$, https://ec.europa.eu/ economy_finance/publications/occasional_paper/2011/pdf/ocp87_en.pdf.


At the benchmark parameter values in Table 1 and with the three initial conditions $L_{0}=0, B_{0}=301.0620$ and $c_{0}=217.205$, the SPE (subgame perfect equilibrium) is such that the country borrows from the IL ( $L_{1 S P E}=135.94$ ) which approves the loan $\left(A_{1 S P E}=1\right)$, the country does not borrow from international credit markets ( $B_{1 S P E}=0$ ) which would be too expensive $\left(r_{1}=0.091>r_{I 1}=\right.$ 0.03423 ), the country does not default $\left(D_{1 S P E}=0\right)$, the country consumes $c_{1 S P E}=56.41$ in period 1 and consumes $c_{2 S P E}=71.10$ in period 2, the country receives (aggregate discounted) utility $U_{S P E}=26.40$, and the IL receives (aggregate discounted) utility $100 U_{\text {ISPE }}=26.42$. The loan $L_{1 S P E}=135.94$ is higher than $L_{1}=110$ which the country actually received from the IL in period 1 . The country's consumption $c_{1 S P E}$ and $c_{2 S P E}$ in both periods is lower than the actual consumption in Table 1 which may account for other factors. This section focuses more on how the eight variables change as the 15 constants vary than on the many factors that may cause deviation from the empirical values in Table 1. That is, we focus on the dynamics of the model to understand its logic and operation as the various assumptions change. The simulations in Fig. 2 illustrate how the eight variables change as the 15 constants change relative to the benchmark.

Fig. 2 plots the four independent variables $A_{1 S P E}, L_{1 S P E}, B_{1 S P E}, D_{1 S P E}$, the two consumption dependent variables $c_{1 S P E}$ and $c_{2 S P E}$, and the two players' aggregate discounted utilities (dependent variables) $U_{S P E}$ and $U_{I S P E}$ as functions of the 13 benchmark parameter values $\beta, \beta_{I}, \rho, \Phi_{1}, \Phi_{I 1}, \alpha_{1}, \alpha_{2}, y_{1}, y_{2}, r_{1}, r_{2}, r_{I 1}, r_{I 2}$ and the three initial conditions $L_{0}, B_{0}$ and $c_{0}$ in Table 1 . Each of the 15 panels varies one of the parameters or initial conditions while the other 14 parameters or initial conditions are kept at their benchmark values in Table 1. The subscript SPE means subgame perfect equilibrium. Multiplication with 100 is for scaling purposes. The independent variable $X_{1 S P E}$ is not plotted since the country always accepts the loan, i.e. $X_{1 S P E}{ }^{4}$

Panel a plots the eight variables as functions of the country's intertemporal discount factor $\beta$. As $\beta$ decreases below the benchmark $\beta=0.9$, so that the future (period 2) becomes less important, the country borrows more as expressed with higher loan $L_{1 S P E}$ from the IL in period 1, which translates into higher consumption $c_{1 S P E}$ in period 1 , lower consumption $c_{2 S P E}$ in period 2 , slightly lower (aggregate discounted) utility $U_{S P E}$ for the country, and lower (aggregate discounted) utility $U_{\text {ISPE }}$ for the IL. Increasing $\beta$ above the benchmark $\beta=$ 0.9 has the opposite impact.

Panel b plots the eight variables as functions of the IL's intertemporal discount factor $\beta_{I}$. Seven of the eight variables are at the benchmark, while the eighth, the IL's utility $U_{I S P E}$, increases in $\beta_{I}$, which follows from (6) since the IL then gets more utility from period 2.

Panel c plots the eight variables as functions of the country's degree of relative risk aversion $\rho$. As $\rho$ decreases below the benchmark $\rho=0.9$ towards $\rho=0.47$, the country receives increasing utility $U_{S P E}$, the IL receives slightly decreasing utility (from 0.270 when $\rho=1$

[^2]

Fig. 2. The four independent variables $A_{1 S P E}, L_{1 S P E}, B_{1 S P E}, D_{1 S P E}$, the two consumption dependent variables $c_{1 S P E}$ and $c_{2 S P E}$, and the two players' aggregate discounted utilities $U_{S P E}$ and $U_{I S P E}$ as functions of the 13 benchmark parameter values $\beta, \beta_{I}, \rho, \Phi_{1}, \Phi_{I 1}, \alpha_{1}, \alpha_{2}, y_{1}, y_{2}, r_{1}, r_{2}, r_{I 1}, r_{I 2}$ and the three initial conditions $L_{0}, B_{0}$ and $c_{0}$ in Table 1.


Fig. 2. (continued).
to 0.263 when $\rho=0.47$ ), while the other variables remain at the benchmark. A low level of risk aversion below $\rho=0.47$ causes the country to accept the default penalty $\Phi_{1}=30$ in period 1 , since the positive term $\frac{c_{1}^{1-\rho}-1}{1-\rho}$ in (2) increases as $\rho$ decreases, compensating for the negative default penalty term $\Phi_{t} D_{t}$. The country's default $D_{1}=1$ in period 1 when $\rho<0.47$ means, according to (3), that the country's loan obligations vanish. Thus the country can consume its entire endowment $c_{1 S P E}=y_{1}=226.0314$ in period 1 , and consumes its entire endowment $c_{2 S P E}=y_{2}=207.0289$ in period 2. Furthermore, the country's utility $U_{\text {SPE }}$ increases as $\rho$ decreases below $\rho=0.47$ due to the logic of decreased risk aversion $\rho$ in (3). The country's default when $\rho<0.47$ means that the IL no longer offers a loan. Hence $A_{1 S P E}=L_{1 S P E}=B_{1 S P E}=0$ when $\rho<0.47$. Also, the IL's utility $U_{\text {ISPE }}$ decreases discontinuously to $U_{\text {ISPE }}=-29.38$ when $\rho$ decreases below $\rho=0.47$ due to the negative default penalty term $\Phi_{t} D_{t}$ in (6).

Panel d plots the eight variables as functions of the country's default penalty $\Phi_{1}$ in period 1. The benchmark default penalty $\Phi_{1}=$ 30 , and all default penalties $\Phi_{1} \geq 25.77$, give the benchmark values for the eight variables. However, as the default penalty decreases below $\Phi_{1}=25.77$, the country accepts the penalty and defaults. The six independent variables and the IL's utility are then the same as when $\rho<0.47$ in panel c, i.e. $A_{1 S P E}=L_{1 S P E}=B_{1 S P E}=0, D_{1}=1, c_{1 S P E}=y_{1}=226.0314, c_{2 S P E}=y_{2}=207.0289, U_{I S P E}=-29.38$. As the default penalty $\Phi_{1}$ decreases below $\Phi_{1}=25.77$, the country's utility $U_{S P E}$ intuitively increases.

Panel e plots the eight variables as functions of the IL's penalty $\Phi_{I 1}$ if the country defaults in period 1. Since the country does not default in period 1 at the benchmark, i.e. $D_{1}=0$ causing $\Phi_{I 1} D_{1}=0$, the eight variables remain constant at their benchmark for all $\Phi_{I 1} \geq 0$.

Panel f plots the eight variables as functions of the country's endowment $y_{1}$ in period 1. As $y_{1}$ increases above the benchmark $y_{1}=$ 226.0314, the country gets a lower need to loan money from the IL, and thus the loan $L_{1 S P E}$ decreases, reaching $L_{1 S P E}=0$ causing no loan acceptance $A_{1 S P E}=0$ when $y_{1}>514.82$. The country's increased endowment from $y_{1}=226.0314$ to $y_{1}=514.82$ gives increased consumption $c_{1 S P E}$ and $c_{2 S P E}$ in both periods, and increased utility $U_{S P E}$. As $y_{1}$ increases above $y_{1}=514.82$, the country's period 1 consumption $c_{1 S P E}$ increases more abruptly, the country's period 2 consumption $c_{2 S P E}$ equals its period 2 endowment $c_{2 S P E}=y_{2}=$ 207.0289, the country's utility $U_{\text {SPE }}$ increases, and the IL's utility increases from $U_{\text {ISPE }}=0.622$ when $y_{1}=514.82$ to $U_{\text {ISPE }}=1.161$ when $y_{1}=1000$. In contrast, as $y_{1}$ decreases below the benchmark $y_{1}=226.0314$, two noteworthy events occur. First, the country requests a higher loan from the IL, and thus the loan $L_{1 S P E}$ increases, reaching a maximum $L_{1 S P E}=163.34$ when $y_{1}=167.60$. Second, despite the increased loan $L_{1 S P E}$ from the IL, the country's decreased period 1 endowment $y_{1}$ causes decreased consumption reaching minima $c_{1 S P E}=24.48$ and $c_{2 S P E}=43.68$ when $y_{1}=167.60$. Decreasing $y_{1}$ below $y_{1}=167.60$ causes the country to default, $D_{1}=1$. Thus when $y_{1}<167.60$ and $y_{1}$ decreases, the country receives decreasing utility $U_{S P E}$, consumes its entire period 2 endowment $c_{2 S P E}=$ $y_{2}=207.0289$, and consumes its entire period 1 endowment $c_{1 S P E}=y_{1}$ which decreases linearly to $c_{1 S P E}=0$ when $y_{1}=0$. Also, when $y_{1}<167.60$, the IL no longer offers a loan. Hence $A_{1 S P E}=L_{1 S P E}=B_{1 S P E}=0$, and the IL's utility $U_{\text {ISPE }}$ is negative because of the default penalty term $\Phi_{t} D_{t}$ in (6).

Panel g plots the eight variables as functions of the country's endowment $y_{2}$ in period 2 . When $y_{2}$ is high, the country loans substantially (high $L_{1 S P E}$ ) and consumes substantially in both periods ( $c_{1 S P E}$ and $c_{2 S P E}$ are high). As $y_{2}$ decreases, and eventually decreases below the benchmark $y_{2}=207.0289$, the country is forced to loan less ( $L_{1 S P E}$ decreases), since the loan $L_{1 S P E}$ gets justified by lower period 2 endowment $y_{2}$. Thus the country's consumption $c_{1 S P E}$ and $c_{2 S P E}$ in both periods decrease. The decreasing $c_{1 S P E}$ and $c_{\text {2SPE }}$ corresponds to the decreasing $c_{1 S P E}$ and $c_{2 S P E}$ in panel f when $y_{1}$ decreases, but the decreasing $L_{1 S P E}$ is opposite of the increasing $L_{1 S P E}$ in panel $f$ when $y_{1}$ decreases. The reason for this difference is that in panel $g$ decreasing period 2 endowment $y_{2}$ cannot justify increasing period 1 loan $L_{1 S P E}$, which are events in two different periods, whereas in panel f decreasing period 1 endowment $y_{1}$ can justify increasing period 1 loan $L_{1 \text { SPE }}$, which gets are events in the same period 1. As $y_{2}$ decreases to $y_{2}=145.36$, the country's consumption in the two periods reach their minima $c_{1 S P E}=27.40$ and $c_{2 S P E}=39.43$, supported by the loan $L_{1 S P E}=105.92$. Decreasing $y_{2}$ below $y_{2}=$ 145.36 causes the country to default, $D_{1}=1$. Thus when $y_{2}<145.36$ and $y_{2}$ decreases, the country receives decreasing utility $U_{S P E}$, consumes its entire period 1 endowment $c_{1 S P E}=y_{1}=226.0314$, and consumes its entire period 2 endowment $c_{2 S P E}=y_{2}$ which decreases linearly to $c_{2 S P E}=0$ when $y_{2}=0$. Also, when $y_{2}<145.36$, the IL no longer offers a loan. Hence $A_{1 S P E}=L_{1 S P E}=B_{1 S P E}=0$, and the IL's utility $U_{I S P E}$ is negative because of the default penalty term $\Phi_{t} D_{t}$ in (6).

Panel h plots the eight variables as functions of the country's interest rate $r_{1}$ on debt owed to international credit markets in period 1. As $r_{1}$ increases above the benchmark $r_{1}=0.091$, the initial loan $B_{0}=301.0620$ in period 0 becomes more expensive to maintain. Thus the country can afford to loan less from the IL at the interest rate $r_{I 1}=0.03423$ in period 1 , so $L_{1 S P E}$ decreases, which causes the country's consumption $c_{1 S P E}$ in period 1 to decrease. The decreased loan $L_{1 S P E}$ in period 1, which is subtracted from $c_{2}$ in period 2 in (3), causes increased consumption $c_{2}$ in period 2 . The country's utility $U_{\text {SPE }}$ decreases marginally. The IL's utility $U_{\text {ISPE }}$ increases since $\frac{c_{2}}{c_{1}}$ in (6) increases and $\frac{L_{1}}{y_{1}}$ in (6) decreases. In contrast, as $r_{1}$ decreases below the benchmark $r_{1}=0.091$, the loan $L_{1 S P E}$ to the IL reaches its maximum $L_{1 S P E}=148.03$ when $r_{1}=r_{I 1}=0.03423$ where the country is indifferent between loaning from the IL and from international credit markets. As $r_{1}$ decreases below $r_{1}=r_{I 1}=0.03423$, the country's loan $L_{1 S P E}$ from the IL decreases discontinuously to $L_{1 S P E}=0$, and $A_{1 S P E}=0$, which holds for $0 \leq r_{1}<0.03423$, while the country's loan $B_{1 S P E}$ from international credit markets in period 1 increases discontinuously to $B_{1 S P E}=148.03$, and decreases marginally to $B_{1 S P E}=148.03$ as $r_{1}$ decreases to $r_{1}=0$. The loan $B_{1 S P E}$ does not increase to infinity as the interest rate $r_{1}$ in period 1 decreases to $r_{1}=0$ since a loan has to be repaid, and if the loan is
consumed, it cannot be paid back in the two-period model. As $r_{1}$ decreases below $r_{1}=0.03423$, the country's consumption $c_{1 S P E}$ in period 1 increases, the country's consumption $c_{2 S P E}$ in period 2 and its utility $U_{S P E}$ increase marginally, while the IL's utility decreases marginally.

Panel i plots the eight variables as functions of the country's interest rate $r_{2}$ on debt owed to international credit markets in period 2. Since all occurrences of $q_{2}=\frac{1}{1+r_{2}}$, from (4), in the model are multiplied with $B_{2}=0$, the eight variables remain constant at their benchmark for all $r_{2} \geq 0$.

Panel j plots the eight variables as functions of the country's interest rate $r_{I t}$ on loan received from the IL in period 1 . As $r_{I 1}$ decreases below the benchmark $r_{I 1}=0.03423$, the country's loan $L_{1 S P E}=135.94$ remains constant at its benchmark value. The loan does not increase since it has to be paid back. However, the lower interest rate $r_{I 1}$ causes the country's consumption $c_{1 S P E}$ in period 1 to increase, while its consumption $c_{2 S P E}$ in period 2 remains at its benchmark $c_{2 S P E}=71.10$, and its utility $U_{S P E}$ increases marginally. The IL's utility $U_{\text {ISPE }}$ decreases marginally. In contrast, as $r_{I 1}$ increases above the benchmark $r_{I 1}=0.03423$, and approaches the interest rate $r_{1}$ on debt owed to international credit markets in period 1, the loan $L_{1 S P E}$ eventually increases marginally to its maximum $L_{1 S P E}=148.31$ when $r_{I 1}=r_{1}=0.091$, where the country is indifferent between lending from the IL and from the international credit markets in period 1. Increasing $r_{I 1}$ above $r_{I 1}=r_{1}=0.091$ causes the loan $L_{1 S P E}$ to decrease discontinuously to $L_{1 S P E}=0$, and thus $A_{1 S P E}=0$, while the loan $B_{1 S P E}$ to international credit markets in period 1 increases discontinuously to $B_{1 S P E}=148.31$, where it remains constant for $r_{I 1}>0.091$. The consumption $c_{1 S P E}=60.91$ and $c_{2 S P E}=58.72$, and the utilities $U_{S P E}=25.60$ and $100 U_{\text {ISPE }}=16.40$, also remain constant when $r_{I 1}>0.091$, caused by no loan, $L_{1 S P E}=0$, to the IL.

Panel k plots the eight variables as functions of the country's interest rate $r_{I 2}$ on loan received from the IL in period 2 . Since all occurrences of $q_{I 2}=\frac{1}{1+r_{12}}$, from (4), in the model are multiplied with $L_{2}=0$, the eight variables remain constant at their benchmark for all $r_{I 2} \geq 0$.

Panel 1 plots the eight variables as functions of the weight $\alpha_{1}$ in the IL's utility of the positive impact of the country's consumption growth $c_{t} / c_{t-1}$ from period $t-1$ to period $t$. As $\alpha_{1}$ increases above the benchmark $\alpha_{1}=1 / 3$, the IL's utility $100 U_{\text {ISPE }}$ increases since the positive term $c_{t} / c_{t-1}$ in (6) is assigned higher weight. The other seven variables remain constant since the country's utility $U_{S P E}$ is not impacted by $\alpha_{1}$. In contrast, as $\alpha_{1}$ decreases below the benchmark $\alpha_{1}=1 / 3$, a point is eventually reached, at $\alpha_{1}=0.215$, below which the weight assigned to the country's consumption ratio $c_{t} / c_{t-1}$ in (6) is so low that the IL prefers not to provide the loan $L_{1 S P E}$. Observe in (6) the negative term $\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{t}}{y_{t}}\right)$, where the weight $1-\alpha_{1}-\alpha_{2}$ increases when $\alpha_{1}$ decreases, which causes a cost for the IL. Hence when $\alpha_{1}$ decreases below $\alpha_{1}=0.215$, the IL does not loan to the country, $L_{1 S P E}$ decreases discontinuously to $L_{1 S P E}=0, A_{1 S P E}=$ 0 , and the IL's utility $U_{\text {ISPE }}$ decreases. The country is not impacted by $\alpha_{1}$ and still prefers a loan. Hence the country borrows $B_{1 S P E}=$ 148.31 from the international credit markets when $0 \leq \alpha_{1}<0.215$. The slightly higher loan $B_{1 S P E}=148.31>135.94$, than the $L_{1 S P E}=135.94$ benchmark in period 1, enables the country to consume more in period 1, i.e. higher $c_{1 S P E}$, while the higher interest rate $r_{1}=0.091>r_{I 1}=0.03423$ causes the country to consume less in period 2, i.e. lower $c_{2 S P E}$, causing slightly lower utility $U_{S P E}$.

Panel m plots the eight variables as functions of the weight $\alpha_{2}$ in the IL's utility of the negative impact of the country's debt-toendowment ratio $B_{t} / y_{t}$ in period $t$. As $\alpha_{2}$ increases above the benchmark $\alpha_{2}=1 / 3$, the IL's utility $100 U_{I S P E}$ increases since the negative term $\frac{L_{t}}{y_{t}}$ in (6) is assigned lower weight $1-\alpha_{1}-\alpha_{2}$. The other seven variables remain constant since the country's utility $U_{S P E}$ is not impacted by $\alpha_{2}$. In contrast, as $\alpha_{2}$ decreases below the benchmark $\alpha_{2}=1 / 3$, a point is eventually reached, at $\alpha_{2}=0.254$, below which the weight $1-\alpha_{1}-\alpha_{2}$ assigned to the country's ratio $\frac{L_{t}}{y_{t}}$ of loan to endowment is so high, and it impacts the IL's utility $U_{\text {ISPE }}$ in (6) negatively, that the IL prefers not to provide the loan $L_{1 S P E}$. Hence when $\alpha_{2}$ decreases below $\alpha_{2}=0.254$, the IL does not loan to the country, $L_{1 S P E}$ decreases discontinuously to $L_{1 S P E}=0, A_{1 S P E}=0$, and the IL's utility $U_{\text {ISPE }}$ increases. The country is not impacted by $\alpha_{2}$ and still prefers a loan. Hence the country borrows $B_{1 S P E}=148.31$ from the international credit markets when $0 \leq \alpha_{2}<0.254$. The slightly higher loan $B_{1 S P E}=148.31>135.94$, than the $L_{1 S P E}=135.94$ benchmark in period 1, enables the country to consume more in period 1, i.e. higher $c_{1 S P E}$, while the higher interest rate $r_{1}=0.091>r_{I 1}=0.03423$ causes the country to consume less in period 2, i.e. lower $c_{2 S P E}$, causing slightly lower utility $U_{S P E}$.

Panel n plots the eight variables as functions of the country's borrowing $B_{0}$ from international credit markets in period 0 , which is an initial condition for 2009. As $B_{0}$ decreases below the benchmark $B_{0}=301.0620$, the country becomes less burdened by interest payments on its initial borrowing $B_{0}$ in period 0 . It thus increases its consumption $c_{1 S P E}$ and $c_{2 S P E}$ in both periods, and decreases its loan $L_{1 S P E}$ to the IL which reaches 0 when $0 \leq B_{0}<11.69$, which increases its utility $U_{S P E}$ and increases the IL's utility $U_{\text {ISPE }}$. In contrast, as $B_{0}$ increases above the benchmark $B_{0}=301.0620$, the country becomes more burdened by its initial borrowing $B_{0}$ in period 0 . Thus, when $B_{0}=332.98$, the country's consumption reaches minima $c_{1 S P E}=38.97$ and $c_{2 S P E}=56.11$, the loan from the IL reaches its maximum $L_{1 S P E}=150.80$, and both players' utilities decrease to their minima where they remain constant for $B_{0}>332.98$. As $B_{0}$ increases above $B_{0}=332.98$, the country becomes so burdened by its initial borrowing $B_{0}$ in period 0 that it defaults, $D_{1 S P E}=1$, enabling it to consume its entire endowment $c_{1 S P E}=y_{1}=226.0314$ and $c_{2 S P E}=y_{2}=207.0289$ in both periods, causing negative utility for the IL due to the default penalty term $\Phi_{t} D_{t}$ in (6).

Panel o plots the eight variables as functions of the country's aggregate consumption $c_{0}$ in period 0 , which is an initial condition for 2009. As $c_{0}$ increases above the benchmark $c_{0}=217.205$, the IL's utility $U_{\text {ISPE }}$ decreases because of the positive term $\frac{c_{1}}{c_{0}}$ in the IL's
utility $U_{\text {ISPE }}$ when $t=1$ in (6). The other seven variables remain constant since they are not impacted by $c_{0}$. In contrast, as $c_{0}$ decreases below the benchmark $c_{0}=217.205$, the IL's utility $U_{\text {ISPE }}$ increases, while the other seven variables are constant, until $c_{0}=32.73$. This low value of $c_{0}$ causes $\frac{c_{1}}{c_{0}}$ in (6) to be high, and eventually approaches infinity as $c_{0}$ approaches zero, which indirectly impacts which loan $L_{1 S P E}$ is optimal for the IL in (6). This high value of $\frac{c_{1}}{c_{0}}$ assigned positive weight in (6) impacts the optimal value of $\frac{L_{t}}{y_{t}}$ assigned negative weight in (6). More specifically, the negative weight of $\frac{L_{t}}{y_{t}}$ in the IL's utility $U_{I S P E}$ in (6) becomes negligible compared with $\frac{c_{1}}{c_{0}}$, and the optimal value of the loan $L_{1 S P E}$ increases slightly, which occurs discontinuously when $c_{0}=32.73$.

## 6. Conclusion

The article develops a two-period game between a country and an IL (international lender). In each period the country can repay debt, borrow from international credit markets, seek loan from an IL (e.g. various Financial Intergovernmental Organizations), or default. The IL can approve or deny the loan. The risk averse country maximizes an isoelastic utility with time discounting, depending on its consumption in the two periods, with a default penalty if it defaults. The IL maximizes a utility with time discounting which values the country's consumption growth positively, and the debt-to-endowment ratio, the loan-to-endowment ratio, and the default penalty negatively. The focus on two periods enables focusing on which strategies are optimal at one point in time, weighed against optimal strategies at a subsequent point in time.

The subgame perfect equilibria are determined with backward induction. Analytical results are developed for a country's borrowing from international credit markets, which decreases if a loan is obtained from the IL. For example, a country borrows more in period 1 if its endowment (gross domestic product) in period 2 is expected to be high and if its initial borrowing in period 0 is high. In contrast, a country borrows less in period 1 if its endowment in period 1 is high which enables more direct consumption in period 1 .

To illustrate the solution further, an algorithm is developed and simulated applying empirical data from the 2010 Greek debt crisis. The country's borrowing, loan, and default in period 1, and consumption in both periods, the IL's loan approval, and both players utilities, are plotted as functions of 13 parameters and three initial conditions, relative to a plausible benchmark. Some findings are as follows. As a country's time discount parameter decreases, it loans more, consumes more in period 1, consumes less in period 2, and both players earn lower utilities. As a country's degree of relative risk aversion decreases, its utility increases, eventually encouraging it to default if the default penalty is not too high. If the country's endowment in period 1 decreases, the country loans more, consumes less, and eventually defaults, earning lower utility. In contrast, and intuitively, if the country's endowment increases, the country loans less, eventually does not loan, and consumes more. The dependence on the country's endowment in period 2 is similar, except that the loan in period 1 is proportional to the period 2 endowment. If the country's interest rate to the international credit markets increases, it loans less and consumes less in period 1 , consumes more in period 2 , and earns lower utility. In contrast, if the interest rate to the international credit markets decreases, and unrealistically becomes lower than that of the IL, the country switches to borrowing from the international credit markets, earning higher utility, while the IL earns lower utility. If the IL values the positive impact of the country's consumption growth less, and the negative impact of the country's loan-to-endowment ratio more, eventually a point is reached where it no longer offers a loan, causing the country to borrow from international credit markets instead. If the country's initial borrowing from international credit markets before the game starts in period 0 increases, the country loans more from the IL, and consumes less, and eventually it defaults because the initial debt burden is too high. Future research should extend to more than two periods which gets substantially more complicated if the complexity in the current model is kept. Empirical support should be furnished for other crises than the 2010 Greek crisis.

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## Data availability

The article contains no associated data. All data generated or analyzed during this study are included in this published article.

## Declaration of competing interest

On behalf of all authors, the corresponding author states that no conflict of interest exists.

## Appendix A. Proof of Lemma 1 on optimal borrowing

Using (2), (3), and (5) for $T=2, L_{0}=L_{1}=L_{2}=B_{2}=D_{1}=D_{2}=0$, the country chooses borrowing $B_{1}$ to maximize

$$
\begin{align*}
& \max _{\substack{B_{1} \in\left[0, \bar{B}_{1}\right]}}\left\{U_{1}+\beta U_{2}\right\} \\
& \text { s.t. } \\
& c_{1}=y_{1}+q_{1} B_{1}-B_{0}  \tag{12}\\
& c_{2}=y_{2}-B_{1} \\
& 0 \leq B_{1} \leq \bar{B}_{1}
\end{align*}
$$

The Lagrangian is

$$
\begin{equation*}
\mathscr{L}=U_{1}+\beta U_{2}+\pi_{1}\left(c_{1}-y_{1}-q_{1} B_{1}+B_{0}\right)+\pi_{2}\left(c_{2}-y_{2}+B_{1}\right)-\mu_{1} B_{1}+\mu_{2}\left(\bar{B}_{1}-B_{1}\right) \tag{13}
\end{equation*}
$$

where $\pi_{1}, \pi_{2}, \mu_{1}, \mu_{2}$ are the Lagrangian multipliers. Differentiating the Lagrangian $\mathscr{L}$ with respect to $c_{1}, c_{2}, B_{1}, \pi_{1}, \pi_{2}$ and equating with zero gives the first order equations

$$
\begin{align*}
& \frac{\partial \mathscr{L}}{\partial c_{1}}=U_{1}^{\prime}+\pi_{1}=0 \\
& \frac{\partial \mathscr{L}}{\partial c_{2}}=\beta U_{2}^{\prime}+\pi_{2}=0 \\
& \frac{\partial \mathscr{L}}{\partial B_{1}}=q_{1} \pi_{1}-\pi_{2}-\mu_{1}-\mu_{2}=0  \tag{14}\\
& \frac{\partial \mathscr{L}}{\partial \pi_{1}}=c_{1}-y_{1}-q_{1} B_{1}+B_{0}=0 \\
& \frac{\partial \mathscr{L}}{\partial \pi_{2}}=c_{2}-y_{2}+B_{1}=0
\end{align*}
$$

which is solved to yield

$$
\begin{align*}
& \frac{U_{1}^{\prime}}{\beta U_{2}^{\prime}}=\frac{\pi_{1}}{\pi_{2}}, \\
& q_{1} \pi_{1}=\pi_{2} \\
& c_{1}=y_{1}+q_{1} B_{1}-B_{0},  \tag{15}\\
& c_{2}=y_{2}-B_{1}, \\
& \mu_{1} B_{1}=0 \\
& \mu_{2}\left(\bar{B}_{1}-B_{1}\right)=0
\end{align*}
$$

which causes three cases:
Case 1: $\mu_{1} \neq 0, \mu_{1} B_{1}=0 \Rightarrow B_{1}=0$

Case 2 : $\mu_{1}=0, \mu_{2} \neq 0, \bar{B}_{1}-B_{1}=0 \Rightarrow B_{1}=\bar{B}_{1}$

Case 3 : $\mu_{1}=0, \mu_{2}=0$
For case 3, differentiating (2) with respect to $c_{1}$ and $c_{2}$ when $\rho \in(0,1]$, and using the first two equations in (15), gives

$$
\begin{equation*}
\frac{1}{q_{1}}=\frac{U_{1}^{\prime}}{\beta U_{2}^{\prime}}=\frac{c_{1}^{-\rho}}{\beta c_{2}^{-\rho}}=\frac{1}{\beta}\left(\frac{c_{2}}{c_{1}}\right)^{\rho} \Rightarrow \frac{c_{2}}{c_{1}}=\left(\frac{\beta}{q_{1}}\right)^{1 / \rho} \tag{19}
\end{equation*}
$$

Solving (19) together with the last three equations in (15) gives (8). Differentiating (8) gives

$$
\begin{align*}
& \frac{\partial b^{*}}{\partial y_{2}}=\frac{1}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}}, \frac{\partial b^{*}}{\partial B_{0}}=-\frac{\partial b^{*}}{\partial y_{1}}=\frac{1}{q_{1}+\left(\beta / q_{1}\right)^{-1 / \rho}}, \\
& \frac{\partial b^{*}}{\partial \beta}=\frac{\left(B_{0}-y_{1}-q_{1} y_{2}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{\beta \rho\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right)^{2}}, \\
& \frac{\partial b^{*}}{\partial q_{1}}=-\frac{\left(B_{0}-y_{1}-q_{1} y_{2}(1-\rho)+q_{1}\left(B_{0}-y_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho} \rho\right)\left(\beta / q_{1}\right)^{1 / \rho}}{q_{1} \rho\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right)^{2}},  \tag{20}\\
& \frac{\partial b^{*}}{\partial \rho}=-\frac{\left(B_{0}-y_{1}-q_{1} y_{2}\right) \operatorname{Ln}\left(\beta / q_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{\rho^{2}\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right)^{2}}, \\
& \operatorname{Ln}\left(\beta / q_{1}\right) \geq 0 \Leftrightarrow \beta \geq q_{1}=\frac{1}{1+r_{1}}
\end{align*}
$$

Appendix B. Proof of Lemma 2 on optimal borrowing given approved loan amount
Using (2) and (3) for $T=2, L_{0}=0, L_{2}=D_{1}=D_{2}=0$, the country chooses borrowing $B_{1}$ to maximize

$$
\begin{align*}
& \max _{B_{1} \in\left[0, \bar{B}_{1}\right]}\left\{U_{1}+\beta U_{2}\right\} \\
& \text { s.t. } \\
& c_{1}=y_{1}+L_{1}+q_{1} B_{1}-B_{0},  \tag{21}\\
& c_{2}=y_{2}-\left(1+r_{1}\right) L_{1}-B_{1}, \\
& 0 \leq B_{1} \leq \bar{B}_{1}
\end{align*}
$$

Defining $\Lambda_{1} \equiv y_{1}+L_{1}$ and $\Lambda_{2} \equiv y_{2}-L_{1}\left(1+r_{1}\right)$, the Lagrangian is

$$
\begin{equation*}
\mathscr{L}=U\left(c_{1}\right)+\beta U\left(c_{2}\right)+\pi_{1}\left(c_{1}-\Lambda_{1}-q B_{1}+B_{0}\right)+\pi_{2}\left(c_{2}-\Lambda_{2}+B_{1}\right)-\mu_{1} B_{1}+\mu_{2}\left(\bar{B}_{1}-B_{1}\right) \tag{22}
\end{equation*}
$$

where $\pi_{1}, \pi_{2}, \mu_{1}, \mu_{2}$ are the Lagrangian multipliers. Note that substituting $\Lambda_{t}$ for $\mathrm{y}_{t}$ equates the Lagrangian in (22) with the Lagrangian in (13). Thus, it can be shown by following the steps shown in the proof of Lemma 1, that differentiating the Lagrangian in (22) and solving the resulting the first order equations gives the optimal level of borrowing as a function of loan $L_{1}$ as gives (9).

## Appendix C. Proof of Lemma 3 on acceptance region

Assume $D_{t}=0$ and that, due to perfect information, $B_{t}=B_{t}^{* *}\left(L_{t}\right)$. From the no-Ponzi scheme rule in (5), $B_{2}=0$ follows.

$$
\begin{align*}
& U_{I}\left(x_{I}, x_{-I}\right)=U_{I 1}+\beta_{I} U_{I 2}=\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)-\alpha_{2}\left(\frac{B_{1}^{* *}\left(L_{1}\right)}{y_{1}}\right)-\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{1}}{y_{1}}\right)-D_{1} \Phi\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)-\alpha_{2}\left(\frac{B_{2}}{y_{2}}\right)-\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{2}}{y_{2}}\right)\right. \\
& \left.\quad-D_{2} \Phi\right) \geq 0  \tag{23}\\
& \Leftrightarrow \alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)-\alpha_{2}\left(\frac{B_{1}^{* *}\left(L_{1}\right)}{y_{1}}\right)-\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{1}}{y_{1}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right) \geq 0 \\
& \Leftrightarrow \alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right) \geq \alpha_{2}\left(\frac{B_{1}^{* *}\left(L_{1}\right)}{y_{1}}\right)+\left(1-\alpha_{1}-\alpha_{2}\right)\left(\frac{L_{1}}{y_{1}}\right) \\
& \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right) \geq \alpha_{2} B_{1}^{* *}\left(L_{1}\right)+\left(1-\alpha_{1}-\alpha_{2}\right) L_{1} \tag{24}
\end{align*}
$$

Case 1. $B_{1}^{* *}\left(L_{1}\right)=0$.

$$
B_{1}^{* *}\left(L_{1}\right)=0 \Leftrightarrow b^{* *}\left(L_{t}\right) \leq 0
$$

$$
\begin{align*}
& \Leftrightarrow \frac{y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}} \leq 0 \\
& \Leftrightarrow y_{2}-L_{1} / q_{1}-\left(y_{1}+L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}+B_{0}\left(\beta / q_{1}\right)^{1 / \rho} \leq 0 \\
& \Leftrightarrow y_{2}+B_{0}\left(\beta / q_{1}\right)^{1 / \rho}-y_{1}\left(\beta / q_{1}\right)^{1 / \rho} \leq L_{1} / q_{1}+L_{1}\left(\beta / q_{1}\right)^{1 / \rho} \\
& \Leftrightarrow L_{1} \geq \frac{y_{2}+\left(B_{0}-y_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1 / q_{1}+\left(\beta / q_{1}\right)^{1 / \rho}} \equiv L^{\prime} \tag{25}
\end{align*}
$$

Case 2. $B_{1}^{* *}\left(L_{1}\right)=b^{* *}\left(L_{t}\right)$.

$$
\begin{align*}
& U_{I t}\left(A_{t}\right) \geq 0 \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right) \geq \alpha_{2} B_{1}^{* *}\left(L_{1}\right)+\left(1-\alpha_{1}-\alpha_{2}\right) L_{1} \\
& \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right) \geq \frac{\alpha_{2}\left(y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}\right)+\left(1-\alpha_{1}-\alpha_{2}\right) L_{1}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}} \\
& \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right)\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right) \geq \alpha_{2}\left(y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}\right)+\left(1-\alpha_{1}-\alpha_{2}\right) L_{1} \\
& \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right)\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right) \geq \alpha_{2}\left(y_{2}-y_{1}\left(\beta / q_{1}\right)^{1 / \rho}-L_{1}\left(1 / q_{1}+\left(\beta / q_{1}\right)^{1 / \rho}\right)+B_{0}\left(\beta / q_{1}\right)^{1 / \rho}\right)+\left(1-\alpha_{1}-\alpha_{2}\right) L_{1} \\
& \Leftrightarrow y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right)\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right) \geq \alpha_{2}\left(y_{2}-y_{1}\left(\beta / q_{1}\right)^{1 / \rho}+B\left(\beta / q_{1}\right)^{1 / \rho}\right) \\
& \left.\Leftrightarrow L_{2}\left(1 / q_{1}+\left(\beta / q_{1}\right)^{1 / \rho}\right)+\left(1-\alpha_{1}-\alpha_{2}\right)\right) \\
& \Leftrightarrow L_{1} \geq \frac{\alpha_{2}\left(y_{2}+\left(B_{0}-y_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}\right)-y_{1}\left(\alpha_{1}\left(\frac{c_{1}}{c_{0}}\right)+\beta_{I}\left(\alpha_{1}\left(\frac{c_{2}}{c_{1}}\right)\right)\right)\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right)}{\left.\left(1 / q_{1}+\left(\beta / q_{1}\right)^{1 / \rho}\right)+\left(1-\alpha_{1}-\alpha_{2}\right)\right)} \equiv L^{\prime \prime} \tag{26}
\end{align*}
$$

Case 3. $B_{1}^{* *}\left(L_{1}\right)=\bar{B}_{1}$.

$$
\begin{align*}
& B_{1}^{* *}\left(L_{1}\right)=\bar{B}_{1} \Leftrightarrow \bar{B}_{1} \leq b^{* *}\left(L_{t}\right) \\
& \Leftrightarrow \bar{B}_{1} \leq \frac{y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}} \\
& \Leftrightarrow \bar{B}_{1}\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right) \leq y_{2}-L_{1} / q_{1}-\left(y_{1}+L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}+B_{0}\left(\beta / q_{1}\right)^{1 / \rho} \\
& \Leftrightarrow \bar{B}_{1}\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right)+y_{1}\left(\beta / q_{1}\right)^{1 / \rho}-y_{2}-B_{0}\left(\beta / q_{1}\right)^{1 / \rho} \leq-L_{1}\left(1 / q_{1}-\left(\beta / q_{1}\right)^{1 / \rho}\right) \\
& \Leftrightarrow L_{1} \leq \frac{\bar{B}_{1}\left(1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}\right) y_{1}\left(\beta / q_{1}\right)^{1 / \rho}-y_{2}-B_{0}\left(\beta / q_{1}\right)^{1 / \rho}}{\left(1 / q_{1}-\left(\beta / q_{1}\right)^{1 / \rho}\right)} \equiv L^{\prime \prime \prime} \tag{27}
\end{align*}
$$

Define the lower bound on lending as $L^{\text {low }}=\min \left\{0, L^{\prime}, L^{\prime \prime}\right\}$ and the upper bound as $L^{u p}=\min \left\{L^{\prime \prime \prime}, y_{I 1}\right\}$ where $y_{I 1}$ is the IL's budget at $t=1$. Thus,

$$
\begin{equation*}
R=\left[L^{l o w}, L^{u p}\right] \tag{28}
\end{equation*}
$$

Thus, the best response function $A_{1}^{*}\left(L_{1}\right)$ is given as follows

$$
A_{1}^{*}\left(L_{1}\right)=\left\{\begin{array}{l}
1, L_{1} \in R  \tag{29}\\
0, L_{1} \notin R
\end{array}\right.
$$

## Appendix D. Proof of Lemma 4 on optimal loan

We solve with backwards induction. $L_{1}$ is determined in round 2. $B_{1}^{* *}\left(L_{1}\right)$ is determined in round 3. Hence, mathematically, $B_{1}^{* *}$ gets determined first accounting for all possible $L_{1}$. Thereafter $L_{1}$ is determined. This implies

$$
\begin{aligned}
& \max _{B_{1} \in\left[0, \bar{B}_{1}\right]}\left\{U_{1}+\beta U_{2}\right\} \\
& \text { s.t. } \\
& c_{1}=y_{1}+L_{1}+q_{1} B_{1}^{* *}\left(L_{1}\right)-B_{0} \\
& c_{2}=y_{2}-L_{1} / q_{1}-B_{1}^{* *}\left(L_{1}\right) \\
& L_{1} \in R
\end{aligned}
$$

Case 1, $b^{* *} \leq 0$ :

$$
\begin{equation*}
\mathscr{L}=U_{1}\left(c_{1}\right)+\beta U_{2}\left(c_{2}\right)+\pi_{1}\left(c_{1}-y_{1}-L_{1}+B_{0}\right)+\pi_{2}\left(c_{2}-y_{2}+L_{1} / q_{1}\right) \tag{30}
\end{equation*}
$$

where $\pi_{1}, \pi_{2}, \mu_{1}, \mu_{2}$ are the Lagrangian multipliers. Differentiating the Lagrangian $\mathscr{L}$ with respect to $c_{1}, c_{2}, B_{1}, \pi_{1}, \pi_{2}$ and equating with zero gives the first order equations

$$
\begin{equation*}
\frac{\partial \mathscr{L}}{\partial c_{1}}=U_{1}^{\prime}\left(c_{1}\right)+\pi_{1}=0, \frac{\partial \mathscr{L}}{\partial c_{2}}=\beta U_{2}^{\prime}\left(c_{2}\right)+\pi_{2}=0, \frac{\partial \mathscr{L}}{\partial L_{1}}=-\pi_{1}+\pi_{2} / q_{1}=0 \tag{31}
\end{equation*}
$$

which is solved to yield

$$
\begin{equation*}
\frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{\pi_{1}}{\pi_{2}}, \pi_{1}=1 / q_{1} \tag{32}
\end{equation*}
$$

which gives

$$
\begin{aligned}
& \frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{1}{\beta}\left(\frac{c_{2}}{c_{1}}\right)^{\rho}=1 / q_{1} \Rightarrow \frac{c_{2}}{c_{1}}=\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \Rightarrow c_{2}=c_{1}\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \\
& \Rightarrow y_{2}-L_{1} / q_{1}=\left(y_{1}+L_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \\
& \Rightarrow y_{2}-\left(y_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\rho}}=L_{1}\left[1 / q_{1}+\left(\beta / q_{1}\right)^{\frac{1}{p}}\right] \\
& \Rightarrow L_{1}^{*}=\frac{y_{2}-\left(y_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\beta}}}{1 / q_{1}+\left(\beta / q_{1}\right)^{\frac{1}{\rho}}}
\end{aligned}
$$

Case $2, b^{* *} \in\left(0, \bar{B}_{1}\right)$ :

$$
\begin{equation*}
\mathscr{L}=U_{1}\left(c_{1}\right)+\beta U_{2}\left(c_{2}\right)+\pi_{1}\left(c_{1}-y_{1}-L_{1}+B_{0}\right)+\pi_{2}\left(c_{2}-y_{2}+L_{1} / q_{1}\right) \tag{33}
\end{equation*}
$$

where $\pi_{1}, \pi_{2}, \mu_{1}, \mu_{2}$ are the Lagrangian multipliers. Differentiating the Lagrangian $\mathscr{L}$ with respect to $c_{1}, c_{2}, B_{1}, \pi_{1}, \pi_{2}$ and equating with zero gives the first order equations

$$
\begin{equation*}
\frac{\partial \mathscr{L}}{\partial c_{1}}=U_{1}^{\prime}\left(c_{1}\right)+\pi_{1}=0, \frac{\partial \mathscr{L}}{\partial c_{2}}=\beta U_{2}^{\prime}\left(c_{2}\right)+\pi_{2}=0, \frac{\partial \mathscr{L}}{\partial L_{1}}=-\pi_{1}+\pi_{2} / q_{1}=0, \tag{34}
\end{equation*}
$$

which is solved to yield

$$
\begin{equation*}
\frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{\pi_{1}}{\pi_{2}}, \pi_{1}=1 / q_{1} \tag{35}
\end{equation*}
$$

which gives

$$
\begin{aligned}
& \frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{1}{\beta}\left(\frac{c_{2}}{c_{1}}\right)^{\rho}=1 / q_{1} \Rightarrow \frac{c_{2}}{c_{1}}=\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \Rightarrow c_{2}=c_{1}\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \\
& \Rightarrow y_{2}-L_{1} / q_{1}-\left[\frac{y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}}\right]=\left(y_{1}+L_{1}+q_{1}\left[\frac{y_{2}-L_{1} / q_{1}+\left(B_{0}-y_{1}-L_{1}\right)\left(\beta / q_{1}\right)^{1 / \rho}}{1+q_{1}\left(\beta / q_{1}\right)^{1 / \rho}}\right]-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\rho}}
\end{aligned}
$$

Case 3, $b^{* *} \geq \bar{B}_{1}$ :

$$
\begin{equation*}
\mathscr{L}=U_{1}\left(c_{1}\right)+\beta U_{2}\left(c_{2}\right)+\pi_{1}\left(c_{1}-y_{1}-L_{1}+B_{0}\right)+\pi_{2}\left(c_{2}-y_{2}+L_{1} / q_{1}\right) \tag{36}
\end{equation*}
$$

where $\pi_{1}, \pi_{2}, \mu_{1}, \mu_{2}$ are the Lagrangian multipliers. Differentiating the Lagrangian $\mathscr{L}$ with respect to $c_{1}, c_{2}, B_{1}, \pi_{1}, \pi_{2}$ and equating with zero gives the first order equations

$$
\begin{equation*}
\frac{\partial \mathscr{L}}{\partial c_{1}}=U_{1}^{\prime}\left(c_{1}\right)+\pi_{1}=0, \frac{\partial \mathscr{L}}{\partial c_{2}}=\beta U_{2}^{\prime}\left(c_{2}\right)+\pi_{2}=0, \frac{\partial \mathscr{L}}{\partial L_{1}}=-\pi_{1}+\pi_{2} / q_{1}=0, \tag{37}
\end{equation*}
$$

which is solved to yield

$$
\begin{equation*}
\frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{\pi_{1}}{\pi_{2}}, \pi_{1}=1 / q_{1} \tag{38}
\end{equation*}
$$

which gives

$$
\begin{aligned}
& \frac{U_{1}^{\prime}\left(c_{1}\right)}{\beta U_{2}^{\prime}\left(c_{2}\right)}=\frac{1}{\beta}\left(\frac{c_{2}}{c_{1}}\right)^{\rho}=1 / q_{1} \Rightarrow \frac{c_{2}}{c_{1}}=\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \Rightarrow c_{2}=c_{1}\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \\
& \Rightarrow y_{2}-L_{1} / q_{1}-\bar{B}_{1}=\left(y_{1}+L_{1}+q_{1} \bar{B}_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\rho}} \\
& \Rightarrow y_{2}-\bar{B}_{1}-\left(y_{1}+q_{1} \bar{B}_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{\rho}}=L_{1}\left[1 / q_{1}+\left(\beta / q_{1}\right)^{\frac{1}{p}}\right] \\
& \left.\Rightarrow L_{1}^{*}=\frac{y_{2}-\bar{B}_{1}-\left(y_{1}+q_{1} \bar{B}_{1}-B_{0}\right)\left(\beta / q_{1}\right)^{\frac{1}{p}}}{1 / q_{1}+\left(\beta / q_{1}\right)^{\frac{1}{\rho}}}\right]
\end{aligned}
$$

Thus, the optimal loan strategy $x^{L}$ is

$$
x^{L}=\left\{\begin{array}{c}
\left\{L_{1}=\bar{L}_{1}, A_{1}=1, B_{1}=B_{1}^{* *}\left(\bar{L}_{1}\right), D_{1}=0\right\}, U^{A} \geq\left\{U^{B}, U^{D}\right\}^{+}  \tag{39}\\
\left\{L_{1}=0, A_{1}=0, B_{1}=B_{1}^{*}, D_{1}=0\right\}, U^{B} \geq U^{D} \\
\left\{L_{1}=0, A_{1}=0, B_{1}=0, D_{1}=1\right\}, U^{L} \geq U^{B}
\end{array}\right.
$$

such that $U^{A} \equiv U_{c}\left(L_{1}=\bar{L}_{1}, B_{1}=B_{1}^{* *}\left(\bar{L}_{1}\right), D_{1}=0\right), U^{B} \equiv U_{c}\left(L_{1}=0, B_{1}=B_{1}^{*}, D_{1}=0\right), U^{D} \equiv U_{c}\left(L_{1}=0, B_{1}=0, D_{1}=1\right), U^{L} \equiv U_{c}\left(x^{L}\right)$.

## Appendix E. Algorithm

\#Initialize variables in period 0 .
Set $L_{1}=A_{1}=0, U_{\max }=U_{\text {Lmax }}=U_{\text {ILmax }}=-\infty$.
Start periods 1 and 2. Rounds 1,2,3 refer to period 1. No decisions are made in period 2; $c_{2}$ as a dependent variable in period 2 follows from period 1.
\#Determine the country's utility $U_{B}$ associated with borrowing in rounds 1 and 3
Calculate $B_{1}^{*}$ according to (8), $c_{1 B}$ and $c_{2 B}$ as a function of $B_{1}^{*}$ according to (3).
Calculate $U_{B}=U\left(L_{1}=0, B_{1}=B_{1}^{*}, D_{1}=0, c_{t}=c_{t B}\right)$ according to (2).
\#Then, determine the country's utility $U_{D}$ associated with default in rounds 1 and 3

Calculate $c_{1 D}$ and $c_{2 D}$ given $D_{1}=0$ according to (3).
Calculate $U_{D}=U\left(L_{1}=0, B_{1}=0, D_{1}=1, c_{t}=c_{t D}\right)$ according to (2).
\#Finally, determine the country's and IL's utilities $U_{L}$ and $U_{I L}$ associated with seeking a loan by looping through all loan values $L_{1}, \ldots, \bar{L}_{1}$, in increments of $\Delta_{L}$, in rounds 1-3.

While $\left\{L_{1} \leq \bar{L}_{1}-\Delta_{L}\right.$,
$L_{1}=L_{1}+\Delta_{L}$
\#Determine IL's best response in round 2 through three steps
\#First, calculate IL's utility $U_{I L}$ in round 2 given approve $A_{1}=1$
Calculate $B_{1}^{* *}\left(\bar{L}_{1}\right)$ in round 3 according to (9), $c_{\text {tapprove }}$ according to (3), and
$U_{I L}=U_{I}\left(A_{1}=1, L_{1}, B_{1}^{* *}\left(\bar{L}_{1}\right), c_{\text {tapprove }}\right)$ according to ( 6 ),
\#Second, calculate IL's utility $U_{I L}$ in round 2 given deny $A_{1}=0$

$$
\begin{aligned}
& L_{1 \text { deny }}=0 \\
& I f\left\{U_{D}<U_{B},\right. \\
& \quad \text { Set } B_{1 \text { deny }}=B_{1}^{*}, D_{1 \text { deny }}=0
\end{aligned}
$$

Calculate $c_{\text {tdeny }}$ according to (3)
Else,

$$
\begin{aligned}
& \text { Set } B_{1 \text { deny }}=0, D_{1 \text { deny }}=1 \\
& \text { According to (3), } \left.c_{1 \text { deny }}=y_{1}, c_{2 \text { deny }}=y_{2}\right\}
\end{aligned}
$$

Calculate $U_{I N L}=U_{I}\left(L_{1}=0, B_{1}=B_{1 d e n y}, D_{1}=D_{1 \text { deny }}, c_{t}=c_{\text {tdeny }}\right)$ according to (6)
\#Third, determine IL's best response in round 2
${ }_{I f}\left\{U_{I N L}<U_{I L}\right.$,

$$
\text { Set } A_{1 L}=1, L_{1}=L_{1}, B_{1 L}=B_{1}^{* *}\left(\bar{L}_{1}\right), D_{1 L}=0, c_{t L}=c_{\text {tapprove }}
$$

Else,

$$
\text { Set } \left.A_{1 L}=0, L_{1}=0, B_{1 L}=B_{1 d e n y}, D_{1 L}=D_{1 d e n y}, c_{t L}=c_{\text {tdeny }}\right\}
$$

Calculate $U_{I L}=U_{I}\left(A_{1}=A_{1 L}, L_{1}=L_{1 L}, B_{1}=B_{1 L}, D_{1}=D_{1 L}, c_{t}=c_{t L}\right)$ according to (6)
Calculate $U_{L}=U\left(A_{1}=A_{1 L}, L_{1}=L_{1 L}, B_{1}=B_{1 L}, D_{1}=D_{1 L}, c_{t}=c_{t L}\right)$ according to (2).
\#Determine if loan $L_{1}$ leads to the highest utility

$$
\begin{aligned}
& \text { If }\left\{U_{I L}>U_{\text {ILmax }} \text { and } U_{L}>U_{L \max },\right. \\
& \\
& \\
& \text { Set } U_{\text {ILmax }}=U_{I L}, U_{L m a x}=U_{L}, \\
& \\
& \\
& \text { Set- } \left.L_{1 l o a n}=L_{1}, B_{1 \text { loan }}=B_{1 L}, c_{\text {tloan }}=c_{t L}\right\}
\end{aligned}
$$

\#Determine the country's best response given IL's best response
If $\left\{U_{D}>\max \left\{U_{B}, U_{L \max }\right\}\right.$,

$$
\text { Set } A_{1 S P E}=0, L_{1 S P E}=0, B_{1 S P E}=0, D_{1 S P E}=1, c_{1 S P E}=c_{1 D}, c_{2 S P E}=c_{2 D}
$$

Elselfí $U_{B}>U_{\text {Lmax }}$,

$$
\text { Set } \left.A_{1 S P E}=0, L_{1 S P E}=0, B_{1 S P E}=B_{1}^{*}, D_{1 S P E}=0, c_{1 S P E}=c_{1 B}, c_{2 S P E}=c_{2 B}\right\}
$$

Else

$$
\text { Set } A_{1 S P E}=1, L_{1 S P E}=L_{1 l o a n}, B_{1 S P E}=B_{1 l o a n}, D_{1 S P E}=0, c_{1 S P E}=c_{1 l o a n}, c_{2 S P E}=
$$

$c_{\text {loann }}$
Calculate $U_{S P E}=U\left(A_{1 S P E}, L_{1 S P E}, B_{1 S P E}, D_{1 S P E}, c_{1 S P E}, c_{2 S P E}\right)$ according to (2)
Calculate $U_{I S P E}=U_{I}\left(A_{1 S P E}, L_{1 S P E}, B_{1 S P E}, D_{1 S P E}, c_{1 S P E}, c_{2 S P E}\right)$ according to (6)

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[^0]:    Author names were listed alphabetically by last name.

    * Corresponding author.

    E-mail addresses: kjell.hausken@uis.no (K. Hausken), jwelburn@rand.org (J.W. Welburn).
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[^1]:    ${ }^{1}$ While this assumption is not without loss of generality, it is justified by our focus on the interaction between the country and the IL, rather than the interaction between the country and external creditors.
    ${ }^{2}$ The IL's counter offer $L_{I t}$ is included in Fig. 1 for general illustration, and since at least two obvious alternatives to (1) exist. One alternative to (1) is $L_{t}=A_{t} X_{t} L_{I t}\left(1-D_{t}\right)$, where only the IL's counter offer $L_{I t}$ matters, and the country's loan application $L_{s t}$ is irrelevant. Another alternative to (1) is $L_{t}=A_{t} X_{t}\left(1-D_{t}\right) \min \left\{L_{s t}, L_{I t}\right\}$, where the minimum of the country's loan application $L_{s t}$ and the IL's counter offer $L_{I t}$ determines the negotiated loan $L_{t}$.
    ${ }^{3}$ The country receives default penalty $\Phi_{t}$ if it defaults $D_{t}=1$ in period $t$. While penalties typically carry implications for reputation and future credit market access, the Greek debt crisis gave rise to the unique or, for some, ultimate penalty; "Grexit." That is, the common assumption throughout the Greek debt crisis is that if the country defaults on debt, it would be forced to exit the EU. The IL is penalized if the country defaults and exits the EU. This penalty would result from significant credit market losses in EU nations, harsh Euro devaluations, and a lack of economic and political confidence.

[^2]:    ${ }^{4}$ Plotting as functions of the country's default penalty $\Phi_{2}$ in period 2 and as functions of the IL's penalty $\Phi_{I 2}$ if the country defaults in period 2 is not done since $\Phi_{2}$ is multiplied with $D_{2}$ in the country's utility in (2), and $\Phi_{I 2}$ is multiplied with $D_{2}$ in the IL's utility in (6), where $D_{2}=0$ since the country does not default in period 2 , and thus the variables are independent of $\Phi_{2}$ and $\Phi_{I 2}$.

